

# CALIFORNIA LAW REVISION COMMISSION

## TENTATIVE RECOMMENDATION

### Financial Privacy

April 2004

This tentative recommendation is being distributed so that interested persons will be advised of the Commission's tentative conclusions and can make their views known to the Commission. Any comments sent to the Commission will be a part of the public record and will be considered at a public meeting when the Commission determines the provisions it will include in legislation the Commission plans to recommend to the Legislature. It is just as important to advise the Commission that you approve the tentative recommendation as it is to advise the Commission that you believe revisions should be made in the tentative recommendation.

**COMMENTS ON THIS TENTATIVE RECOMMENDATION SHOULD BE RECEIVED BY THE COMMISSION NOT LATER THAN July 31, 2004.**

The Commission often substantially revises tentative recommendations as a result of the comments it receives. Hence, this tentative recommendation is not necessarily the recommendation the Commission will submit to the Legislature.

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## SUMMARY OF TENTATIVE RECOMMENDATION

Resolution Chapter 167 of the Statutes of 2002 directs the California Law Revision Commission to study, report on, and prepare recommended legislation concerning the protection of personal information relating to, or arising out of, financial transactions. The report is due January 1, 2005.

This report analyzes Senate Bill 1 (Speier) — the California Financial Information Privacy Act, operative July 1, 2004. The report concludes that the new law largely achieves the objectives of the Legislature. Although clarification or improvement is possible, the Law Revision Commission does not recommend revision of the new law before there is experience under it.

The report notes that the preemptive effect of federal law on the California Financial Information Privacy Act is not yet clear. The Commission believes it is premature to amend the new law to accommodate federal preemption.

The report recommends statutory revisions to integrate the California Financial Information Privacy Act with existing California privacy statutes. The recommendation addresses only major privacy statutes. Numerous other statutes may also require adjustment.

The report concludes that further legislative work is necessary with respect to federal preemption and coordination with existing state privacy statutes. The Commission is not in a position to do the required work due to diminished resources and a heavy workload of other projects. A budget augmentation and staffing increase, as well as an extension of the report deadline, would be necessary to enable the Commission to accomplish the additional work.

## FINANCIAL PRIVACY

### INTRODUCTION

1 The Legislature has directed the California Law Revision Commission to study,  
2 report on, and prepare recommended legislation concerning the protection of  
3 personal information relating to, or arising out of, financial transactions.<sup>1</sup>

4 The Legislature's directive specifies that the proposed legislation should  
5 accomplish the following objectives:

- 6 (1) Provide consumers with notice and the opportunity to protect and control the  
7 dissemination of their personal information.
- 8 (2) Direct the preparation of regulations that recognize the inviolability and  
9 confidentiality of a consumer's personal information and the legitimate  
10 needs of entities that lawfully use the information to engage in commerce.
- 11 (3) Assure that regulated entities will be treated in a manner so that, regardless  
12 of size, an individual business, holding company, or affiliate will not enjoy  
13 any greater advantage or suffer any burden that is greater than any other  
14 regulated entity.
- 15 (4) Be compatible with, and withstand any preemption by, the Gramm-Leach-  
16 Bliley Act and the federal Fair Credit Reporting Act.
- 17 (5) Provide for civil remedies and administrative and civil penalties for a  
18 violation of the recommended legislation.

19 Since then the Legislature has enacted Senate Bill 1 (Speier) — the California  
20 Financial Information Privacy Act.<sup>2</sup> The new law is operative on July 1, 2004.

21 This report analyzes the new law in light of the specific objectives identified by  
22 the Legislature. The report concludes that the new law largely achieves those  
23 objectives. Although clarification or improvement is possible, the Commission  
24 does not recommend revision of the new law before there is experience under it.

25 The report notes that the preemptive effect of federal law on the California  
26 Financial Information Privacy Act is not yet clear. The Commission believes that  
27 amendment of the new law to accommodate federal preemption is premature.

28 The report recommends statutory revisions to integrate the new law with existing  
29 California privacy statutes. The recommendation addresses only major privacy  
30 statutes. Numerous other statutes may also require adjustment.

31 The report concludes that further legislative work is necessary with respect to  
32 federal preemption and coordination with existing state privacy statutes. The  
33 Commission is not in a position to do the required work due to diminished  
34 resources and a heavy workload of other projects. A budget augmentation and

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1. ACR 125 (Papan), enacted as 2002 Cal. Stat. res. ch. 167. The report is due January 1, 2005.

2. Fin. Code §§ 4050-4060, enacted by 2003 Cal. Stat. ch. 241.

1 staffing increase, as well as an extension of the report deadline, would be  
2 necessary to enable the Commission to accomplish the additional work.

### 3 BACKGROUND

#### 4 **Gramm-Leach-Bliley Act**

5 In 1999 Congress enacted the Gramm-Leach-Bliley Financial Modernization  
6 Act.<sup>3</sup> This statute overturned depression-era laws that had erected legal barriers  
7 between commercial banking, securities, and insurance industries. The Gramm-  
8 Leach-Bliley Act repealed essential elements of both the Glass-Steagall Act  
9 (which had prevented banks from affiliating with securities companies), and the  
10 Bank Holding Company Act (which had blocked a bank from controlling a  
11 nonbank company and from conducting insurance activities). For the first time  
12 since the depression a financial institution may now engage in banking, insurance,  
13 and securities businesses simultaneously.

14 The intention of the Gramm-Leach-Bliley Act is to benefit consumers by  
15 enhancing competition in domestic financial services. It also is intended to  
16 strengthen the ability of domestic companies to compete internationally. In effect,  
17 it allows the establishment of financial supermarkets by means of financial holding  
18 companies created by merger of different types of financial service entities.

19 The possibility of such a concentration of financial power carries with it the  
20 potential for significant erosion of privacy. Congress dealt with the privacy  
21 concern by including in the Gramm-Leach-Bliley Act limitations on the extent to  
22 which a financial institution may transfer to a third party personal financial  
23 information that it has collected concerning a customer.<sup>4</sup>

24 The Gramm-Leach-Bliley Act requires a financial institution annually to send a  
25 notice to its customers describing its privacy policy and any nonpublic personal  
26 information it intends to disclose to an affiliate or nonaffiliated third party. The  
27 law also requires a financial institution to provide a method for its customers to  
28 prevent, or opt out of, the disclosure of some types of information to some types of  
29 third parties in some circumstances. The law further requires a financial institution  
30 to develop policies to promote data security. In addition, the law creates a right of  
31 enforcement — not in individuals but in a number of governmental agencies,  
32 including the Federal Trade Commission, the Board of Governors of the Federal  
33 Reserve System, the Comptroller of Currency, the Securities and Exchange  
34 Commission, and state insurance commissioners.

35 The Gramm-Leach-Bliley Act also allows a state to provide greater privacy  
36 protection for consumers than the Act provides.

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3. Pub. L. No. 106-102 (November 12, 1999).

4. See Gramm-Leach-Bliley Act, Title V, 15 U.S.C. §§ 6801-6810.

1 **Public Policy**

2 This study stems from the Gramm-Leach-Bliley Act's invitation to the states to  
3 provide greater privacy protection for consumers than the Act provides.

4 Financial institutions have pointed out the benefits of liberal information sharing  
5 in helping to create a more efficient and lower-cost financial marketplace and in  
6 directing the consumer to advantageous financial product opportunities.<sup>5</sup>

7 These benefits are balanced by the strong public policy in favor of financial  
8 privacy. The legislative resolution directing this study makes the policy clear:<sup>6</sup>

9 WHEREAS, The Financial Services Modernization Act, commonly known as the  
10 Gramm-Leach-Bliley Act, became law in 1999, and reformed the laws that  
11 define and regulate the structure of the financial services industry; and

12 WHEREAS, The Gramm-Leach-Bliley Act greatly liberalized the ways that  
13 financial institutions were permitted to share nonpublic personal  
14 information, and has, in turn, highlighted the extent to which various entities  
15 buy, sell, and use nonpublic personal information; and

16 WHEREAS, The Gramm-Leach-Bliley Act does not provide a comprehensive  
17 framework by which citizens may control access to their nonpublic personal  
18 information, but instead explicitly permits the states to enact laws that  
19 provide for greater protection of the privacy of nonpublic personal  
20 information; and

21 WHEREAS, The citizens of California have indicated their great concern with  
22 this issue, and have made clear their overwhelming desire to have control  
23 over the disclosure of their nonpublic personal information; now, therefore,  
24 be it

25 *Resolved by the Assembly of the State of California, the Senate thereof*  
26 *concurring*, That the Legislature authorizes and requests that the California  
27 Law Revision Commission study, report on, and prepare recommended  
28 legislation by January 1, 2005, if funding is provided in the 2002-03 Budget  
29 Act specifically for this purpose, concerning the protection of personal  
30 information relating to, or arising out of, financial transactions.

31 **Privacy Practices of Financial Institutions**

32 The nature and extent of information sharing practices of financial institutions  
33 has not been well documented. The Gramm-Leach-Bliley Act requires the  
34 Secretary of the Treasury, in conjunction with the Federal Trade Commission and  
35 other federal regulators, to make a study and report to Congress with findings and  
36 conclusions on information sharing practices of financial institutions, and the risks  
37 and benefits of those practices.<sup>7</sup> The report was due January 1, 2002; it has never  
38 been released.

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5. See, e.g., Cate, *Personal Information in Financial Services: The Value of a Balanced Flow* (March 2000).

6. 2002 Cal. Stat. res. ch. 167.

7. 15 U.S.C. § 6808(a).

1 The Education Foundation of the Consumer Federation of California has  
2 compiled a survey of the privacy practices of 55 of the largest financial institutions  
3 doing business in California.<sup>8</sup> The survey indicates:<sup>9</sup>

- 4 • All but a handful of the largest financial institutions share customer  
5 information with their affiliates. The great majority give their customers no  
6 opt out opportunity.
- 7 • Most of the largest financial institutions share customer information with  
8 other financial institutions for joint marketing purposes. They do not  
9 typically offer their customers an opt out opportunity.
- 10 • Most of the largest financial institutions do not share information with  
11 unrelated third parties, although a substantial minority do. Of those that  
12 share customer information with unrelated third parties, a few offer their  
13 customers an opt in opportunity; the remainder share information unless the  
14 customer opts out.
- 15 • A few of the major financial institutions offer their customers significantly  
16 greater control over disclosure of nonpublic personal information than the  
17 Gramm-Leach-Bliley Act requires.

## 18 LEGAL LANDSCAPE

### 19 **Constitutional Considerations**

20 The First Amendment to the United States Constitution is a fundamental source  
21 of consumer privacy protection. It has been argued that the First Amendment also  
22 protects the right of a financial institution to share customer information. Courts  
23 that have considered that argument to date have disagreed. Financial information  
24 sharing is commercial speech that entails reduced constitutional protection. The  
25 governmental interest in protecting the privacy of consumer credit information is  
26 substantial and governmental restrictions are warranted.<sup>10</sup>

27 At the state level, Section 1 of Article I of the California Constitution protects  
28 the right of privacy. The Constitution declares that among the inalienable rights of  
29 all people is the right to pursue and obtain privacy. The courts have held that  
30 confidential information given to a financial institution is protected by the  
31 Constitution.<sup>11</sup> “Thus there is a right to privacy in confidential customer  
32 information whatever form it takes, whether that form be tax returns, checks,  
33 statements, or other account information.”<sup>12</sup>

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8. Consumer Federation of California, Education Foundation, *Financial Privacy Report Card* (Jan. 2004).

9. The findings are generally consistent with those of an earlier and smaller survey conducted by the California Public Interest Research Group, focusing exclusively on banks. See CALPIRG, *Privacy Denied: A Survey of Bank Privacy Policies* (Aug. 2002).

10. See, e.g., *Trans Union LLC v. Federal Trade Commission*, 295 F. 3d 42 (D.C. Cir. 2002).

11. *Valley Bank of Nevada v. Superior Court*, 15 Cal. 3d 652, 125 Cal. Rptr. 553, 542 P. 2d 977 (1975).

12. *Fortunato v. Superior Court*, 114 Cal. App. 4th 475, 481, 8 Cal. Rptr. 3d 82 (2003).

1 **State Statutes**

2 The California Financial Information Privacy Act is not California's first major  
3 financial privacy statute. The Legislature has enacted a number of privacy laws  
4 affecting financial institutions over the course of many years.<sup>13</sup> A significant  
5 objective of this report is to recommend legislation to integrate the new law with  
6 existing statutes.<sup>14</sup>

7 **Local Ordinances**

8 A number of Bay Area cities and counties have enacted ordinances that seek to  
9 regulate the information sharing practices of financial institutions operating within  
10 their jurisdictions.<sup>15</sup> The ordinances are similar in character to the California  
11 Financial Information Privacy Act.

12 The ordinances have been challenged in court on the basis of federal preemption.  
13 The United States District Court for the Northern District of California has ruled  
14 that the local ordinances, to the extent that they seek to limit information sharing  
15 among affiliates, are preempted by the Fair Credit Reporting Act, but are  
16 enforceable to the extent that they seek to control information sharing with  
17 nonaffiliated third parties.<sup>16</sup> The decision has been appealed to the United States  
18 Court of Appeals for the Ninth Circuit.<sup>17</sup>

19 Meanwhile, the ordinances are invalidated in their entirety by the California  
20 Financial Information Privacy Act, effective July 1, 2004.<sup>18</sup>

21 **Ballot Initiative**

22 Initiative measures are proposed from time to time with the intent to deal  
23 comprehensively with the subject of privacy generally and financial privacy  
24 specifically. As of the date of this report, several proposed ballot measures dealing  
25 with disclosure of consumer information, identity theft, social security numbers,  
26 and telemarketing are in process. Proponents of the measures have until July 23,  
27 2004, to gather the required number of signatures. The measures would appear on  
28 the November 2004 ballot. It is premature to analyze the impact of the proposed  
29 initiative measures on California financial privacy law.

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13. The state's Office of Privacy Protection maintains a website that includes a listing of major privacy statutes, both state and federal, along with other privacy information. See [www.privacy.ca.gov](http://www.privacy.ca.gov).

14. See discussion under "Relation of California Financial Information Privacy Act to Other California Statutes" *infra*.

15. Ordinances have been adopted by the counties of Alameda, Contra Costa, Marin San Francisco, San Mateo, and Santa Clara, as well as by the city of Daly City.

16. *Bank of America, N.A. v. City of Daly City*, 279 F. Supp. 2d 1118 (N.D. Cal. 2003).

17. Docket No. 03-016689.

18. Fin. Code § 4058.5.

1 **Federal Law**

2 At the federal level, the key financial privacy statutes are the Gramm-Leach-  
3 Bliley Act and the Fair Credit Reporting Act. Other major statutes that have an  
4 impact on state privacy law include (1) the USA PATRIOT Act and (2) the  
5 National Bank Act (and other functional regulatory regimes).

6 ***Gramm-Leach-Bliley Act***

7 The Gramm-Leach-Bliley Act was enacted in 1999.<sup>19</sup> The provisions of that Act  
8 relating to disclosure of personal information<sup>20</sup> are implemented by federal  
9 regulations.<sup>21</sup>

10 The Gramm-Leach-Bliley Act governs the activities of “financial institutions.”  
11 That term is broadly defined and includes, for example, a lender or broker, check  
12 casher, credit counselor, investment advisor, credit card issuer, collection agency,  
13 and a government agency that provides a financial product such as a student loan.  
14 The Federal Trade Commission has taken the position that an attorney  
15 significantly engaged in tax advice or estate planning is a financial institution  
16 within the meaning of the Gramm-Leach-Bliley Act, but the United States District  
17 Court for the District of Columbia has disagreed.<sup>22</sup>

18 A financial institution’s customers are entitled to an annual privacy notice and a  
19 reasonable opportunity to opt out before their nonpublic personal information is  
20 shared with a nonaffiliated third party. The Gramm-Leach-Bliley Act includes  
21 major exceptions to the notice and opt out provisions. A financial institution may  
22 share nonpublic personal information freely with its affiliates without notice or an  
23 opportunity to opt out. A financial institution may also disclose nonpublic personal  
24 information to a nonaffiliated third party in a number of circumstances where a  
25 consumer does not have the right to opt out of the sharing, including sharing with  
26 another financial institution with which it has a joint marketing agreement and  
27 sharing with another party whose involvement is necessary for transactional  
28 purposes.

29 The Gramm-Leach-Bliley Act does not override state financial privacy law  
30 except to the extent that the state law is inconsistent with federal law. For this  
31 purpose, a state law providing greater privacy protection for a consumer’s personal  
32 information than the Gramm-Leach-Bliley Act is not considered inconsistent with  
33 the Act.<sup>23</sup>

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19. See discussion under “Background” *supra*.

20. See Title V, 15 U.S.C. §§ 6801 et seq.

21. See, e.g., 16 C.F.R. 313 (May 24, 2002) (Federal Trade Commission).

22. *New York State Bar Ass’n v. Federal Trade Comm’n*, 276 F. Supp. 2d 110 (D.D.C. 2003).

23. See discussion under “Relation of California Financial Privacy Act to Federal Law” *infra*.

1 ***Fair Credit Reporting Act***

2 The Fair Credit Reporting Act was enacted in 1970.<sup>24</sup> Its purpose is to require  
3 credit bureaus to adopt reasonable procedures for meeting the needs of commerce  
4 for credit information in a manner that is fair and equitable to the consumer with  
5 regard to the confidentiality, accuracy, relevancy, and proper use of credit  
6 information.

7 To the extent that the Fair Credit Reporting Act authorizes financial institutions  
8 and credit bureaus to disclose personal financial information to each other, their  
9 affiliates, and third parties, it cuts across provisions of the Gramm-Leach-Bliley  
10 Act. In case of a conflict between the two laws, the Gramm-Leach-Bliley Act  
11 defers to the Fair Credit Reporting Act.<sup>25</sup>

12 In general terms, the Fair Credit Reporting Act regulates communication of  
13 information that bears on a consumer's credit worthiness, credit standing, credit  
14 capacity, character, general reputation, personal characteristics, or mode of living.  
15 A credit bureau may provide information about a consumer to a person with a need  
16 recognized by the Act — usually to consider an application with a creditor,  
17 insurer, employer, landlord, or other business. The consumer's consent is required  
18 before a credit bureau may provide information to an employer, or make a report  
19 that includes medical information to a creditor, insurer, or employer.

20 The Fair Credit Reporting Act regulates consumer reports — i.e., the  
21 communication of credit information about a consumer. The statute excludes from  
22 the definition of a consumer report the following types of communications:<sup>26</sup>

- 23 • Any report containing information solely as to transactions or experiences  
24 between the consumer and the person making the report.
- 25 • Any communication of that information among persons related by common  
26 ownership or affiliated by corporate control.
- 27 • Any communication of other information among persons related by  
28 common ownership or affiliated by corporate control, if it is clearly and  
29 conspicuously disclosed to the consumer that the information may be  
30 communicated among such persons and the consumer is given the  
31 opportunity, before the time that the information is initially communicated,  
32 to direct that such information not be communicated among such persons.

33 To the extent the Gramm-Leach-Bliley Act regulates those types of  
34 communications, there is no conflict between the two laws, and the Gramm-  
35 Leach-Bliley Act controls.<sup>27</sup>

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24. 15 U.S.C. § 1681, enacted by Pub. L. No. 91-508 (October 26, 1970).

25. 15 U.S.C. § 6806.

26. 15 U.S.C. § 1681a(d)(2)(A).

27. See, e.g., *Individual Reference Services Group, Inc. v. FTC*, 145 F. Supp. 2d 6 (D.D.C. 2001), *aff'd* *Trans Union LLC v. FTC*, 295 F.3d 42 (D.C. Cir. 2002).

1 The newly enacted Fair and Accurate Credit Transactions Act of 2003<sup>28</sup> adds  
2 provisions to the Fair Credit Reporting Act augmenting consumer opt out rights  
3 for some aspects of information sharing among affiliates. The new legislation also  
4 more aggressively preempts state statutes with respect to matters covered by the  
5 Fair Credit Reporting Act. The potential preemptive effect of these provisions on  
6 the California Financial Information Privacy Act is analyzed below.<sup>29</sup>

7 ***USA PATRIOT Act***

8 The USA PATRIOT Act was enacted in the wake of the September 11, 2001,  
9 attacks.<sup>30</sup> The Act exempts banks from privacy laws in order to share information  
10 concerning terrorism and money laundering.<sup>31</sup>

11 This is one of many laws that override privacy statutes for law enforcement and  
12 related purposes. The California Financial Information Privacy Act makes clear  
13 that release of nonpublic personal information is not prohibited if made pursuant  
14 to USA PATRIOT Act, among others.<sup>32</sup>

15 ***National Bank Act and Other Functional Regulatory Regimes***

16 Federal regulatory regimes govern all sectors of the financial services industry,  
17 including oversight by the Office of Comptroller of the Currency, the Board of  
18 Governors of the Federal Reserve System, the Federal Deposit Insurance  
19 Corporation, the Office of Thrift Supervision, the National Credit Union  
20 Administration, the Securities and Exchange Commission, and the Federal Trade  
21 Commission. Whether any of these regulatory regimes will be read to preempt the  
22 field with respect to financial privacy issues is not yet determined. Each of the  
23 major regulatory statutes is complex and unique. Preemption of the California  
24 Financial Information Privacy Act by any of the governing federal statutes has the  
25 potential to create an uneven playing field, frustrating the contrary intention of the  
26 new law.

27 The National Bank Act,<sup>33</sup> for example, gives the Office of the Comptroller of the  
28 Currency broad supervisory jurisdiction over national banks, largely free of state  
29 control. That Act is expansive in its grant of “incidental powers” that allow banks  
30 to market their services and to provide their subsidiaries the information necessary  
31 to operate competitively.<sup>34</sup> The potential preemptive effect of this Act on the  
32 California Financial Information Privacy Act is analyzed below.<sup>35</sup>

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28. Pub. L. No. 108-159.

29. See “Relation of California Financial Privacy Act to Federal Law” *infra*.

30. Pub. L. No. 107-56, 115 Stat. 272.

31. See, e.g., USA PATRIOT Act § 314(b).

32. Fin. Code § 4056((b)(12).

33. 12 U.S.C. § 1.

34. 12 U.S.C. § 24(seventh).

35. See “Relation of California Financial Information Privacy Act to Federal Law” *infra*.

1 CALIFORNIA FINANCIAL INFORMATION PRIVACY ACT

2 **Overview**

3 The California Financial Information Privacy Act<sup>36</sup> comprehensively governs  
4 the field of financial information privacy. The new law is operative on July 1,  
5 2004.

6 Under the new law, a consumer's affirmative consent (opt in) is required before  
7 a financial institution may disclose nonpublic personal information to a third party,  
8 except that in the following circumstances information may be disclosed unless the  
9 consumer prohibits it (opt out), or regardless of the consumer's wishes (no opt):

- 10 • Disclosure to affinity partner – opt out
- 11 • Disclosure to joint marketer – opt out
- 12 • Disclosure to affiliate – opt out
- 13 • Disclosure to wholly owned subsidiary in same line of business and with same  
14 brand and same functional regulator – no opt
- 15 • Disclosure between licensed insurance producers and between licensed  
16 securities sellers – no opt
- 17 • Disclosure for transactional, security, and law enforcement purposes – no opt

18 The financial institution must give the consumer a privacy notice that meets  
19 basic standards of clarity and conspicuousness. A statutory safe harbor form is  
20 provided. A financial institution that uses its own form may obtain a rebuttable  
21 presumption of compliance by approval of the functional regulator of the financial  
22 institution.

23 Professionals who are prohibited from disclosing client information, and  
24 financial institutions that do not disclose information to third parties, are not  
25 required to give the privacy notice to clients and customers.

26 The exclusive remedy for disclosure in violation of the statute is a civil penalty,  
27 recoverable in an action in the name of the people of the State of California,  
28 brought by the Attorney General or the functional regulator of the financial  
29 institution. The civil penalty may not exceed \$2,500 per incident for a negligent or  
30 willful violation, and if multiple names are involved in a negligent violation, a  
31 maximum of \$500,000 per incident. Penalties are doubled if the violation results in  
32 identity theft.

33 **Legislative Mandate**

34 Does the California Financial Information Privacy Act satisfy the goals set out in  
35 the Legislature's mandate to the Law Revision Commission? The Legislature  
36 specified that proposed legislation should accomplish the following objectives:<sup>37</sup>

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36. Fin. Code §§ 4050-4060.

37. 2002 Cal. Stat. res. ch. 167.

- 1 (1) Provide consumers with notice and the opportunity to protect and control the  
2 dissemination of their personal information.
- 3 (2) Direct the preparation of regulations that recognize the inviolability and  
4 confidentiality of a consumer's personal information and the legitimate  
5 needs of entities that lawfully use the information to engage in commerce.
- 6 (3) Assure that regulated entities will be treated in a manner so that, regardless  
7 of size, an individual business, holding company, or affiliate will not enjoy  
8 any greater advantage or suffer any burden that is greater than any other  
9 regulated entity.
- 10 (4) Be compatible with, and withstand any preemption by, the Gramm-Leach-  
11 Bliley Act and the federal Fair Credit Reporting Act.
- 12 (5) Provide for civil remedies and administrative and civil penalties for a  
13 violation of the recommended legislation.

#### 14 *Notice and Opportunity to Control Disclosure*

15 The main thrust of the new law is to provide consumers notice and an  
16 opportunity to control dissemination of their personal information to a greater  
17 degree than is provided by federal law. Whereas federal law provides an opt out  
18 opportunity for information sharing with a nonaffiliated third party and no opt in  
19 other circumstances, the California statute requires an opt in for nonaffiliated third  
20 party sharing and allows an opt out for affiliate sharing and joint marketing. It  
21 satisfies the notice and opportunity to control disclosure objective of the  
22 Legislature.

#### 23 *Preparation of Regulations*

24 The new law does not require preparation of implementing regulations. It is  
25 more or less self-executing, with details spelled out by statute rather than by  
26 delegation to state regulatory authority for elaboration.

27 There is a role for functional regulators under the new law, specifically with  
28 respect to approval of a sui generis privacy notice of a financial institution and  
29 with respect to enforcing civil penalties for violation of the statute. The new law  
30 does not recognize rulemaking authority with respect to these matters.<sup>38</sup>

31 The approach of the new law is at odds with the regulatory regime contemplated  
32 by the Legislature. The new law achieves a comparable result by incorporating  
33 bodily the substance of federal regulations adopted under the Gramm-Leach-Bliley  
34 Act. The primary disadvantage of spelling out details in the statute rather than by  
35 regulation is that if fine tuning or interpretation is necessary, legislation or  
36 litigation, rather than a rule change, is required.

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38. That authority might be implied under the agencies' inherent powers.

1 ***Level Playing Field***

2 One of the expressed objectives of the California Financial Information Privacy  
3 Act is to maintain a level playing field among different types and sizes of financial  
4 institutions. Whether the new law actually achieves this goal is explored below.

5 *Sharing of information among divisions and wholly owned subsidiaries.* Under  
6 the new law, a financial institution may freely share personal information among  
7 its own divisions. It may also share personal information with its wholly owned  
8 subsidiaries in the same line of business. The financial institution is subject to an  
9 opt out scheme for other affiliates and for nonaffiliated joint marketers. This  
10 scheme appears to discriminate among financial institutions based on business  
11 structure.<sup>39</sup>

12 *Sharing of information among affiliates and joint marketers.* It has been argued  
13 that the new law disadvantages a small community bank unable to offer a full  
14 range of financial products on its own that must use a joint marketing structure,  
15 unlike a large financial institution that can make use of an affiliate network. The  
16 new law requires a financial institution to offer an opt out for affiliate sharing as  
17 well as for joint marketing, but under the decision in *Bank of America, N.A. v. City*  
18 *of Daly City*,<sup>40</sup> the affiliate sharing requirement may be preempted by federal law.  
19 The net result is that the new law may in effect impose an opt out requirement only  
20 for joint marketing and not for affiliate sharing, thereby disadvantaging a  
21 community bank.

22 *Effect of severability clause.* If a provision of the California Financial  
23 Information Privacy Act is preempted by federal law, whether by the Fair Credit  
24 Reporting Act or another statute such as the National Bank Act, the potential for  
25 unequal treatment may be aggravated due to the California statute's inclusion of a  
26 severability clause.<sup>41</sup> If, for example, the California statute is preempted as to  
27 national banks by the National Bank Act, the California statute will continue to  
28 apply to state banks, but national banks will be free of state regulation, yielding  
29 them a competitive advantage.<sup>42</sup>

30 Whether that result is desirable or undesirable is a question of policy. The new  
31 law embodies the judgment that it is better to cover some financial institutions

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39. Some financial institutions may be restructuring to take advantage of the differential treatment. See, e.g., Mandaro, *In Focus: Wells' Privacy Fix: Cut Down on 'Affiliates'*, *American Banker* (August 1, 2002).

40. 279 F. Supp. 2d 1118 (ND Cal 2003).

41. Fin. Code § 4059.

42. In *American Bankers Association v. Lockyer*, 239 F. Supp. 2d 1000 (E.D. Cal. 2002), the court held that provisions of a California statute requiring a credit card issuer to provide a minimum payment warning and disclosures in monthly bills were preempted to varying degrees by the Home Owners' Loan Act, the National Bank Act, and the Federal Credit Union Act. The court held that the minimum payment warning is unenforceable against federally chartered savings and loans, but could be enforceable against national banks and federal credit unions, if severable. Absent a clear indication of legislative intent, the court was reluctant to find severability. "For example, if the court were to sever the balance of the statute to apply the basic warning only to certain lenders, such severability may impose a competitive advantage of one federally chartered lender over another." 239 F. Supp. 2d at 1021.

1 even if it turns out that the law cannot cover all of them. The new law recognizes  
2 in its statement of policy that there may be a conflict; the legislative intent is to  
3 provide a level playing field among types and sizes of business “to the maximum  
4 extent possible” consistent with the basic objective of providing consumers control  
5 over their nonpublic personal information.<sup>43</sup>

6 ***Gramm-Leach-Bliley Act and Fair Credit Reporting Act Compatibility and Preemption***

7 The Legislature requests legislation that is compatible with, and withstands  
8 preemption by, the Gramm-Leach-Bliley Act and the federal Fair Credit Reporting  
9 Act. The extent to which the new law achieves these goals is dealt with briefly  
10 here, and in greater depth below.<sup>44</sup>

11 In determining whether federal preemption exists, the principal inquiry is the  
12 intention of Congress. State law may be preempted if it would stand as an obstacle  
13 to the accomplishment and execution of the purposes and objectives of Congress,  
14 or if it conflicts with federal law such that compliance with both state and federal  
15 law is impossible.<sup>45</sup>

16 *Gramm-Leach-Bliley Act.* The California Financial Information Privacy Act is  
17 compatible with the Gramm-Leach-Bliley Act; the new law tracks the federal law  
18 and implementing regulations with respect to scope and manner of regulation  
19 while providing greater protection to consumers. The Gramm-Leach-Bliley Act  
20 refrains from preempting state law except to the extent that state law is  
21 inconsistent with it.<sup>46</sup> A state law is not inconsistent if the protection the state law  
22 affords any person is greater than the protection provided under the Gramm-  
23 Leach-Bliley Act.<sup>47</sup>

24 While there is not yet a definitive court decision, it is likely that the Gramm-  
25 Leach-Bliley Act does not preempt the California statute. The California statute is  
26 consistent with the purposes and objectives of Congress to provide for protection  
27 of consumer privacy, and it is physically possible for a financial institution to  
28 comply with both laws by the simple device of following the state law and  
29 offering customers a more substantial opt in or opt out opportunity than is required  
30 under the Gramm-Leach-Bliley Act.<sup>48</sup>

31 Some provisions of the new law are less protective of the privacy of consumer  
32 financial information than the Gramm-Leach-Bliley Act. For example, the

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43. Fin. Code § 4051.5(b)(4).

44. See “Relation of California Financial Information Privacy Act to Federal Law” *infra*.

45. See, e.g., *English v. General Elec. Co.*, 496 U.S. 72, 78-79 (1990).

46. 15 U.S.C. § 6807(a), Pub. L. No. 106-102, tit. V, § 507 (Nov. 12, 1999), 113 Stat. 1442.

47. 15 U.S.C. § 6807(b), Pub. L. No. 106-102, tit. V, § 507 (Nov. 12, 1999), 113 Stat. 1442.

48. The Federal Trade Commission has adopted this sort of analysis in finding that neither North Dakota law nor Connecticut law is preempted by the Gramm-Leach-Bliley Act — it is physically possible for a financial institution to comply with both state and federal law.

1 California statute includes a number of exemptions from its coverage.<sup>49</sup> But that  
2 would not necessarily make the California statute inconsistent with the Gramm-  
3 Leach-Bliley Act, since an entity exempted from the California Financial  
4 Information Privacy Act would nonetheless be able (and be required) to comply  
5 with federal law.

6 *Fair Credit Reporting Act.* The affiliate sharing preemption clause of the Fair  
7 Credit Reporting Act is sweeping.<sup>50</sup> It is conceivable that Act will be determined  
8 to preempt all of the affiliate sharing provisions of the new law. The United States  
9 District Court for the Northern District of California has held that affiliate sharing  
10 provisions of local ordinances comparable in nature to the California statute are  
11 preempted by the Fair Credit Reporting Act.<sup>51</sup> The case is on appeal to the United  
12 States Court of Appeals for the Ninth Circuit.<sup>52</sup> It is premature to determine  
13 whether the new law is subject to Fair Credit Reporting Act preemption.

#### 14 *Civil Remedies and Administrative and Civil Penalties*

15 The Legislature has requested extensive civil and administrative remedies for  
16 privacy violations.<sup>53</sup> The new law provides only one remedy for its violation — a  
17 civil penalty not exceeding \$2,500 per violation, recoverable in an action by the  
18 Attorney General or by the financial institution’s functional regulator, in the name  
19 of the People of the State.<sup>54</sup>

#### 20 **Assessment**

21 The California Financial Information Privacy Act is a carefully articulated  
22 statute. Its complexity is the result of a policy decision to track the scope and  
23 manner of regulation of the Gramm-Leach-Bliley Act and to make accommodation  
24 for varying circumstances of different financial services and products in an effort  
25 to achieve a satisfactory resolution of issues among stakeholders. The new law  
26 achieves many of the major objectives of the Legislature’s referral of the financial  
27 privacy study to the Law Revision Commission.

28 That is not to suggest that the new law is free of problems. This is a complex,  
29 detailed, and sweeping enactment, and there are questions concerning its

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49. See. e.g., Fin. Code §§ 4056-4056.5.

50. “No requirement or prohibition may be imposed under the laws of any State ... with respect to the exchange of information among persons affiliated by common ownership or common corporate control ....” Fair Credit Reporting Act § 625(b)(2).

51. Bank of America, N.A. v. City of Daly City, 279 F. Supp. 2d 1118 (ND Cal 2003).

52. Docket No. 03-016689.

53. “Provide for civil remedies and administrative and civil penalties for a violation of the recommended legislation, including, but not limited to, attorney’s fees, costs, actual and compensatory damages, and exemplary damages, including, but not limited to, relief as provided pursuant to Article 3 (commencing with Section 3294) of Chapter 1 of Title 2 of Part 1 of Division 4 of the Civil Code, and as provided in unfair business practices actions brought under Article 1 (commencing with Section 17000) of Chapter 4 of Part 2 of Division 7 of the Business and Professions Code.” 2002 Cal. Stat. res. ch. 167.

54. Fin. Code § 4057.

1 implementation and operation.<sup>55</sup> However, the Commission believes practical  
2 experience under the operation of the new law is necessary before the Commission  
3 would be in a position to recommend corrections, clarifications, or revisions of the  
4 new law.

5 The Commission has identified two general areas that require further attention.  
6 These are the interrelation of the California Financial Privacy Act with federal law  
7 and its interrelation with other California statutes. These matters are addressed in  
8 the balance of this report.

9 RELATION OF CALIFORNIA FINANCIAL INFORMATION  
10 PRIVACY ACT TO FEDERAL LAW

11 The principal federal laws that have an impact on the California Financial  
12 Information Privacy Act are the Gramm-Leach-Bliley Act, the Fair Credit  
13 Reporting Act, and the National Bank Act.

14 **Gramm-Leach-Bliley Act**

15 The Gramm-Leach-Bliley Act includes a comprehensive scheme of protection of  
16 nonpublic personal information in the hands of a financial institution.<sup>56</sup> The policy  
17 expressed in the Act is that each financial institution has an affirmative and  
18 continuing obligation to respect the privacy of its customers and to protect the  
19 security and confidentiality of those customers' nonpublic personal information.<sup>57</sup>

20 In furtherance of this policy, the Gramm-Leach-Bliley Act does not preempt any  
21 statute in effect in any state, except to the extent that the statute is inconsistent  
22 with the Gramm-Leach-Bliley Act, and then only to the extent of the  
23 inconsistency.<sup>58</sup> State law is not inconsistent if the protection afforded a person by  
24 state law is greater than the protection provided by the Gramm-Leach-Bliley Act,  
25 as determined by the Federal Trade Commission.<sup>59</sup>

26 Federal Trade Commission determinations pursuant to the Gramm-Leach-Bliley  
27 Act have construed this standard so as to avoid preemption of state financial  
28 privacy statutes. To date, the Federal Trade Commission has ruled on preemption  
29 determination petitions concerning financial privacy laws of North Dakota and

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55. See, e.g., Huber & Tortarolo, *New Privacy Rights for Californians*, 23 Business Law News 9 (No. 4, 2003).

56. See discussion of "Legal Landscape" *supra*.

57. 15 U.S.C. § 6801(a).

58. 15 U.S.C. § 6807(a). A preliminary question is whether this provision is intended to save only a state law "in effect" at the time of enactment of the Gramm-Leach-Bliley Act, or whether it is also intended to save future enactments. While the Gramm-Leach-Bliley Act could be read narrowly, the Commission believes it will be read more broadly to apply to subsequently enacted statutes such as the California Financial Information Privacy Act. There is no apparent reason why the Gramm-Leach-Bliley Act would be silent as to its effect on subsequent state action, nor is there an apparent reason why the rule should be any different with respect to subsequent state action.

59. 16 C.F.R. § 313.17(b).

1 Connecticut.<sup>60</sup> Neither statute was found to be inconsistent with the Gramm-  
2 Leach-Bliley Act.<sup>61</sup>

3 The Federal Trade Commission's analysis of the Connecticut statute is  
4 instructive.<sup>62</sup> Connecticut requires a customer's opt in for disclosure of certain  
5 financial records by certain financial institutions.<sup>63</sup> The Federal Trade Commission  
6 reasoned that this law does not frustrate the purpose of the Gramm-Leach-Bliley  
7 Act to protect consumer financial privacy. Moreover, it is not physically  
8 impossible to comply with both Connecticut law and the Gramm-Leach-Bliley Act  
9 since a Connecticut financial institution could comply with both by not disclosing  
10 a consumer's nonpublic personal information. Therefore the Connecticut law is  
11 not inconsistent with the Gramm-Leach-Bliley Act, and it is unnecessary to engage  
12 in a "greater protection" analysis.

13 The California Financial Information Privacy Act is not inconsistent with the  
14 Gramm-Leach-Bliley Act if it is physically possible for a financial institution to  
15 comply with both. The Law Revision Commission believes the greater privacy  
16 protections of the California statute would not be viewed as inconsistent with the  
17 federal law because it is physically possible for a financial institution to comply  
18 with both — the financial institution could follow the state statute and offer  
19 customers a more substantial opt in or opt out opportunity than is required under  
20 federal law.

21 A few provisions of the California statute are less protective of the privacy of  
22 consumer financial information than the Gramm-Leach-Bliley Act. For example,  
23 the California statute includes a number of exemptions from its coverage. That  
24 does not necessarily render the California statute inconsistent with the Gramm-  
25 Leach-Bliley Act, since an entity exempted from the California statute would  
26 nonetheless still be able (and be required) to comply with federal law.<sup>64</sup>

27 The Commission believes that the California Financial Information Privacy Act  
28 is not inconsistent with the Gramm-Leach-Bliley Act and therefore not preempted  
29 by it. There is no need to petition the Federal Trade Commission for a

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60. Petitions concerning Illinois and Vermont law are pending before the Federal Trade Commission.

61. The Federal Trade Commission determination concerning the North Dakota Disclosure of Customer Information Law was issued on June 28, 2001. The North Dakota ruling does not provide a good test since the North Dakota statute had been amended to exempt from state law any financial institution that complies with the Gramm-Leach-Bliley Act.

62. The Federal Trade Commission determination concerning the Connecticut statute was issued on June 7, 2002.

63. Conn. Gen. Stat. §§ 36a-41, 42.

64. The fact that a state law is free of federal preemption does not mean that state law controls the field to the exclusion of federal law. Just the opposite — in ordinary circumstances both will apply, absent a clear federal statutory provision stating otherwise. Thus an exemption from California Financial Information Privacy Act coverage does not necessarily carry with it an exemption from Gramm-Leach-Bliley Act coverage. It is likely that the Gramm-Leach-Bliley Act does not intend to give a state the option of entirely taking over the field of privacy law. A financial institution governed by the California statute would also have to comply with the Gramm-Leach-Bliley Act, as would a financial institution exempted from the California statute.

1 determination whether the California statute provides greater privacy protection  
2 than the federal law.

### 3 **Fair Credit Reporting Act**

4 Like the Gramm-Leach-Bliley Act, the Fair Credit Reporting Act does not  
5 preempt a state statute governing collection, distribution, or use of information  
6 about consumers, except to the extent the state statute is inconsistent with the  
7 Act.<sup>65</sup> Under the Fair Credit Reporting Act, preemption is not determined by the  
8 Federal Trade Commission; inconsistency of a state law is tested in court.<sup>66</sup>

9 The Fair Credit Reporting Act expressly preempts a state statute that governs  
10 exchange of information among affiliates, regardless of whether the state statute is  
11 “consistent” with the federal law.<sup>67</sup> The affiliate sharing preemption provision was  
12 due to sunset on January 1, 2004, but the Fair and Accurate Credit Transactions  
13 Act of 2003 makes affiliate sharing preemption permanent.<sup>68</sup>

14 The Fair Credit Reporting Act’s preemption of state law affecting affiliate  
15 sharing is broadly phrased: “No requirement or prohibition may be imposed under  
16 the laws of any State ... with respect to the exchange of information among  
17 persons affiliated by common ownership or common corporate control ....”<sup>69</sup> The  
18 extent to which federal law may override the affiliate sharing provisions of the  
19 California Financial Information Privacy Act is not clear.

### 20 *Statutory Construction*

21 The Fair Credit Reporting Act defines none of the operative terms of the affiliate  
22 sharing preemption clause.<sup>70</sup> Nor does the law include a general scope provision

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65. 15 U.S.C. § 1681t(a).

66. Courts have held, for example:

- Provisions of a local ordinance, including a requirement that sources of consumer credit report information be disclosed, were inconsistent with the Fair Credit Reporting Act and therefore preempted by it. *Retail Credit Co. v. Dade County, Fla.*, 393 F. Supp. 577 (S.D. Fla. 1975).

- A state law that prohibits a credit bureau from charging a fee for disclosing a credit denial to a consumer is not preempted by the provision of the Fair Credit Reporting Act that allows a credit bureau to charge a reasonable fee. “The philosophy behind both statutes is the protection of the consumer and it is clear that the Federal Act permits Arizona to go further than the Federal Act does to protect consumers as long as the Arizona Act is not inconsistent with the Federal Act.” *Credit Data of Ariz. v. State of Ariz.*, 602 F.2d 195, 198 (9th Cir. 1979).

- A state law that requires a customer’s separate written consent to a bank’s disclosure of insurance information to an affiliated agent or broker was determined by the Office of the Comptroller of the Currency to be preempted by the Fair Credit Reporting Act, and that determination is valid. *Cline v. Hawke*, 51 Fed. App. 392 (4th Cir. 2002) (unreported).

67. 15 U.S.C. § 1681t(b)(2).

68. Pub. L. No. 108-159.

69. Fair Credit Reporting Act § 625(b)(2).

70. The statute does define “state” (any State, the Commonwealth of Puerto Rico, the District of Columbia, and any territory or possession of the United States) and “person” (any individual, partnership, corporation, trust, estate, cooperative, association, government or governmental subdivision or agency, or other entity). Fair Credit Reporting Act §§ 603(b), (n).

1 that restricts its application.<sup>71</sup> On its face, the preemption clause is so broadly  
2 phrased that it could invalidate every California law that affects exchange of  
3 information of any type among affiliated business or nonbusiness entities of every  
4 type. Other provisions of the Fair Credit Reporting Act distinguish among types of  
5 information.<sup>72</sup> The failure to discriminate among types of information with respect  
6 to state preemption carries an inference that no limitation is intended.

7 Other preemption provisions within the Fair Credit Reporting Act are more  
8 narrowly focused. The Act preempts a state statute that imposes a requirement or  
9 prohibition with respect to exchange and use of information to make a solicitation  
10 for marketing purposes.<sup>73</sup> The Act also makes clear that a state statute relating to  
11 any use of information that has been shared among affiliates is preempted.<sup>74</sup> These  
12 provisions likewise create an inference that the general affiliate sharing  
13 preemption clause is to be broadly construed.<sup>75</sup>

#### 14 ***Federal Regulations***

15 The Fair Credit Reporting Act now requires various federal regulatory  
16 authorities to prescribe regulations as necessary to carry out the purposes of the  
17 Act.<sup>76</sup> The Federal Trade Commission and Federal Reserve Board have acted  
18 jointly to adopt regulations that make Fair Credit Reporting Act preemption of  
19 state affiliate sharing laws permanent effective December 31, 2003.<sup>77</sup>

20 There is no direct authority for a federal agency to adopt regulations that  
21 interpret the meaning of the Fair Credit Reporting Act's affiliate sharing  
22 preemption clause. However, the Fair Credit Reporting Act now restricts use of

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71. There is general purpose language in the Fair Credit Reporting Act that could be read to imply a narrow intent:

It is the purpose of this title to require that consumer reporting agencies adopt reasonable procedures for meeting the needs of commerce for consumer credit, personnel, insurance, and other information in a manner which is fair and equitable to the consumer, with regard to the confidentiality, accuracy, relevancy, and proper utilization of such information in accordance with the requirements of this title.

Fair Credit Reporting Act § 602(b).

72. E.g., transaction or experience information.

73. Fair Credit Reporting Act § 625(b)(1)(H).

74. Fair Credit Reporting Act § 624(c):

Requirements with respect to the use by a person of information received from another person related to it by common ownership or affiliated by corporate control, such as the requirements of this section, constitute requirements with respect to the exchange of information among persons affiliated by common ownership or common corporate control, within the meaning of section 625(b)(2).

75. There is scant evidence in the record of congressional intent on the matter. Remarks of California's congressional delegation seeking to save the affiliate sharing restrictions of the California Financial Information Privacy Act from federal preemption suggest that the California delegation, at least, views the Fair Credit Reporting Act preemption expansively. See, e.g., Statement of Sen. Feinstein, 149 Cong. Rec. § 13848 (Nov. 4, 2003).

76. Fair Credit Reporting Act § 621(e).

77. *Effective Dates for the Fair and Accurate Credit Transactions Act of 2003*, 12 C.F.R Pt. 222, 16 C.F.R Pt. 602.

1 information shared among affiliates for marketing purposes.<sup>78</sup> The federal  
2 regulatory agencies are required to prescribe implementing regulations for that  
3 provision, and it is likely that they will define an “affiliate,” and perhaps also a  
4 “person” and “information,” for that purpose. The implementing regulations must  
5 be issued in final form by September 4, 2004.<sup>79</sup> Such a regulation would be  
6 evidence of the meaning of those terms as used in the general affiliate sharing  
7 preemption statute.

#### 8 *Case Law*

9 The few cases that interpret the Fair Credit Reporting Act affiliate sharing  
10 preemption clause construe it broadly.

11 The case most directly on point is the local ordinance case — *Bank of America,*  
12 *N.A. v. City of Daly City*.<sup>80</sup> The federal district court squarely addressed the scope  
13 of the affiliate sharing preemption clause.<sup>81</sup> Local entities argued that the clause  
14 must be read narrowly to preempt only state laws that seek to regulate affiliate  
15 sharing within the consumer reporting industry. The court disagreed. “States and  
16 local governments are free to enact law affording some protection to consumer  
17 privacy greater than that provided by federal law, but not with regard to the  
18 disclosure of information to affiliates.”<sup>82</sup> The court allayed the concern of amicus  
19 Attorney General of California that such a broad construction would improperly  
20 preempt a large number of the state’s tort and criminal laws relating to trade  
21 secrets, conspiracy, and other issues in situations involving information sharing  
22 among affiliates. The court limited its holding to information related to a  
23 consumer.<sup>83</sup> The decision has been appealed to the United States Court of Appeals  
24 for the Ninth Circuit.<sup>84</sup>

25 An unpublished United States Court of Appeals decision likewise concludes that  
26 Fair Credit Reporting Act preemption is broad. *Cline v. Hawke*<sup>85</sup> involved the  
27 West Virginia Insurance Sales Consumer Protection Act. That Act limits the  
28 ability of a financial institution that acquires personal information in the course of  
29 a loan transaction to share the information with its affiliates for the purpose of  
30 soliciting or offering insurance. The Office of the Comptroller of the Currency  
31 made a determination that the Fair Credit Reporting Act preempts the West

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78. Fair Credit Reporting Act § 624.

79. Fair and Accurate Credit Transactions Act § 214(b) (affiliate sharing).

80. 279 F. Supp. 2d 1118 (N.D. Cal. 2003).

81. “The question the Court must resolve is the breadth of this preemption provision and whether it encompasses the ordinances at issue in this case.” 279 F. Supp. 2d at 1122.

82. *Id.* at 1126.

83. “The Court discerns no intent by Congress that the FCRA preempt State tort and criminal laws unrelated to consumer information.” *Id.* at 1124 n.5.

84. Docket No. 03-016689.

85. 51 Fed. Appx. 392 (4th Cir. 2002).

1 Virginia affiliate sharing provision. The preemption letter notes that, “The FCRA  
2 preemption provision ensures that affiliated entities may share customer  
3 information without interference from State law and subject only to the FCRA  
4 notice and opt-out requirements if applicable. The preemption is broad and extends  
5 beyond state information sharing statutes to preempt any State statute that affects  
6 the ability of an entity to share any information with its affiliates.” The Court of  
7 Appeals denied the state’s challenge to the preemption letter, finding the reasoning  
8 of the Office of the Comptroller of the Currency valid.<sup>86</sup>

9 **Conclusion**

10 The California Financial Information Privacy Act requires a financial institution  
11 to offer a consumer an opt out opportunity before the financial institution shares  
12 information with an affiliate. The provision appears on its face to be a  
13 “requirement or prohibition with respect to the exchange of information among  
14 entities affiliated by common ownership or common control” within the meaning  
15 of the Fair Credit Reporting Act preemption clause.

16 Case law interpreting the preemption clause to date suggests a broad preemptive  
17 effect. The preemption clause could completely swallow the affiliate sharing  
18 limitations of the California statute.

19 Although the scope of the Fair Credit Reporting Act’s preemption clause is not  
20 yet definitively resolved, there is an argument for acting now to adjust the  
21 California statute to eliminate the affiliate sharing provisions that appear to be  
22 preempted. Otherwise, the new law will be confusing and misleading for  
23 consumers as well as for financial institutions.

24 A major purpose of the Legislature in enacting the new law was to provide “to  
25 the maximum extent possible” a level playing field among types and sizes of  
26 businesses. Elimination of the statute’s affiliate sharing restrictions could favor  
27 larger financial institutions (with affiliate structures) over smaller financial  
28 institutions (which must rely on joint marketing arrangements). On the other hand,  
29 the Fair Credit Reporting Act provides its own limitations on the use to which an  
30 affiliate may put shared information.<sup>87</sup> The practical effect of the California  
31 statute’s joint marketing restriction in conjunction with the Fair Credit Reporting  
32 Act’s affiliate marketing restriction could in effect maintain a level playing field.

33 The Law Revision Commission believes it is premature to make adjustments to  
34 the California statute for possible federal preemption. When the federal regulations  
35 are promulgated they may be helpful in illuminating the scope of federal  
36 preemption. The appeal in *Bank of America* may yield a more definitive appellate

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86. *Id.* at 397.

87. The Fair Credit Reporting Act prohibits an affiliate from using “consumer report” type information for marketing purposes about its products or services unless the consumer is given an opt out opportunity. Fair Credit Reporting Act § 624(a).

1 level determination of the scope of federal preemption. Any changes to the  
2 California statute should be made advisedly.

### 3 **National Bank Act and Other Federal Functional Regulatory Laws**

4 Federal regulatory regimes govern all sectors of the financial services industry,  
5 including oversight by the Office of Comptroller of the Currency, the Board of  
6 Governors of the Federal Reserve System, the Federal Deposit Insurance  
7 Corporation, the Office of Thrift Supervision, the National Credit Union  
8 Administration, the Securities and Exchange Commission, and the Federal Trade  
9 Commission. Whether any of these regulatory regimes will be read to preempt the  
10 field with respect to financial privacy issues is not yet determined. Each of the  
11 major regulatory statutes is complex and unique. Preemption of the California  
12 Financial Information Privacy Act by any of the governing federal statutes has the  
13 potential to create an uneven playing field, frustrating the contrary intention of the  
14 California Financial Information Privacy Act.

15 The National Bank Act,<sup>88</sup> for example, gives the Office of the Comptroller of the  
16 Currency broad supervisory jurisdiction over national banks, largely free of state  
17 control. That Act is expansive in its grant of “incidental powers” that allow banks  
18 to market their services and to provide their subsidiaries the information necessary  
19 to operate competitively.<sup>89</sup>

20 The Office of the Comptroller of the Currency has emphasized its “exclusive  
21 visitorial powers” over national banks, has issued rules under the National Bank  
22 Act that broadly preempt state law seeking to control activities of a national bank,  
23 and has alerted national banks to consult with the Office if a state authority seeks  
24 to exercise enforcement powers over them.<sup>90</sup> The preemption rules are addressed  
25 to state law that obstructs, impairs, or conditions a national bank’s ability to  
26 conduct activity authorized under federal law.<sup>91</sup> However, the rules neither

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88. 12 U.S.C. § 1.

89. 12 U.S.C. § 24(seventh).

90. See 12 C.F.R. § 7.4007 (deposit-taking power), 12 C.F.R. § 7.4008 (non-real estate lending power), and 12 C.F.R. § 7.4009 (power to conduct activity authorized under federal law); see also *OCC Advisory Letter 2002-9* (11/25/02).

91. 12 C.F.R. § 7.4009 provides:

**§ 7.4009. Applicability of state law to national bank operations**

(a) *Authority of national banks.* A national bank may exercise all powers authorized to it under Federal law, including conducting any activity that is part of, or incidental to, the business of banking, subject to such terms, conditions, and limitations prescribed by the Comptroller of the Currency and any applicable Federal law.

(b) *Applicability of state law.* Except where made applicable by Federal law, state laws that obstruct, impair, or condition a national bank’s ability to fully exercise its powers to conduct activities authorized under Federal law do not apply to national banks.

(c) *Applicability of state law to particular national bank activities.*

(1) The provisions of this section govern with respect to any national bank power or aspect of a national bank’s operations that is not covered by another OCC regulation specifically addressing the applicability of state law.

1 expressly preempt nor expressly exempt a state law governing information sharing  
2 by a national bank with its affiliates or others.<sup>92</sup>

3 National Bank Act preemption of state law is not absolute, and a state retains  
4 power to regulate national banks in areas such as contracts, debt collection,  
5 acquisition and transfer of property, taxation, zoning, criminal, and tort law.  
6 Whether financial privacy regulation falls within this spectrum is yet to be  
7 determined.<sup>93</sup> Recent cases have found National Bank Act preemption of various  
8 California consumer protection laws.<sup>94</sup>

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(2) State laws on the following subjects are not inconsistent with the powers of national banks and apply to national banks to the extent that they only incidentally affect the exercise of national bank powers:

- (i) Contracts;
- (ii) Torts;
- (iii) Criminal law;
- (iv) Rights to collect debts;
- (v) Acquisition and transfer of property;
- (vi) Taxation;
- (vii) Zoning; and
- (viii) Any other law the effect of which the OCC determines to be incidental to the exercise of national bank powers or otherwise consistent with the powers set out in paragraph (a) of this section.

92. Both the deposit taking regulation and the lending regulation specifically preempt a state limitation concerning “disclosure requirements.” On the other hand, both those regulations, as well as the general authorized activity regulation, specifically exempt state law governing “torts” and “acquisition and transfer of property.” See 12 C.F.R. §§ 7.4007-7.4009.

93. In *Bank of America, N.A. v. City of Daly City*, 279 F. Supp. 2d 1118 (N.D. Cal. 2003), the court held that affiliate information sharing restrictions in local agency financial privacy ordinances are preempted by the Fair Credit Reporting Act, and it was therefore unnecessary to reach the issue of National Bank Act preemption. The court upheld, without discussing the effect of the National Bank Act, local ordinance restrictions on information sharing with nonaffiliated third parties.

In an unpublished case, a federal district court decided that it lacked subject matter jurisdiction to consider a claim that the National Bank Act preempts state invasion of privacy law, because National Bank Act preemption is not absolute. *Wingrave v. Hebert*, 2000 WL 3431060 (E.D. La. Civ. A. 99-3654, March 30, 2000).

In another case, a federal circuit court upheld an OCC determination that West Virginia’s regulation of insurance sales by banks is preempted by federal law. The West Virginia regulatory scheme includes a requirement that a customer give separate written consent to a bank’s disclosure of insurance information to an agent or broker affiliated with the bank. *West Va. Ins. Sales Consumer Protection Act § 13*. The court observed:

In making its findings, the OCC reasoned that the West Virginia provisions at issue are disruptive to bank operations, increase bank operating costs, and substantively affect a bank’s ability to solicit and sell insurance products. See Preemption Letter at 16-31 (J.A. 73-88). These effects prevent or significantly interfere with a bank’s ability to engage in insurance sales, solicitation, or crossmarketing activity. Additionally, the OCC found that the requirements under Section 13 violate the Fair Credit Reporting Act, which prohibits State law that imposes requirements or prohibitions regarding “the exchange of information among persons affiliated by common ownership or common corporate control.” 15 U.S.C.A. § 1681t(b)(2)(1998). Because we find the OCC’s reasoning to be valid, we hold that the Preemption Letter meets the standard for persuasiveness under *Skidmore*.

*Cline v. Hawke*, 51 Fed. Appx. 392, 397, 2002 WL 31557392 (4th Cir. 2002).

94. See, e.g., *Bank of America v. City and County of San Francisco*, 309 F.3d 551 (9th Cir. 2002) (municipal ordinance prohibiting bank from charging ATM fee to nondepositor preempted by National Bank Act and the Home Owners’ Loan Act); *American Bankers Association v. Lockyer*, 239 F. Supp. 2d 1000 (E.D. Cal. 2002) (statute requiring a credit card issuer to provide “minimum payment” warning and

1 It is too speculative for the Law Revision Commission to predict whether the  
2 California Financial Information Privacy Act will be determined to be preempted  
3 by the National Bank Act or another federal functional regulatory regime. The  
4 state should continue to monitor the situation. If federal preemption effectively  
5 renders the California statute a patchwork of enforceability, the Legislature should  
6 revisit the policy behind the California statute to determine whether it in fact  
7 creates an uneven playing field.

8 RELATION OF CALIFORNIA FINANCIAL INFORMATION  
9 PRIVACY ACT TO OTHER CALIFORNIA STATUTES

10 The California Financial Information Privacy Act comprehensively treats  
11 financial privacy, but it is not the first effort in California to protect consumer  
12 financial information. Other statutes narrowly protect specific types of personal  
13 information in the hands of various types of financial institutions. Some of the  
14 statutes are more protective of consumer privacy than the new law, some less.

15 The California Financial Information Privacy Act does not include conforming  
16 revisions to or repeals of other statutes. It does include provisions that prescribe its  
17 relationship with other statutes to some extent. The new law provides expressly  
18 that:

- 19 • An insurer may combine the California opt-out form with the form required  
20 pursuant to the Insurance Information and Privacy Protection Act.<sup>95</sup>
- 21 • A financial institution may release nonpublic personal information pursuant  
22 to the Elder Abuse and Dependent Adult Civil Protection Act.<sup>96</sup>

23 The new law provides more generally that:

- 24 • A financial institution may release nonpublic personal information to the  
25 extent specifically required or specifically permitted under other provisions  
26 of law and in accordance with the Right to Financial Privacy Act of 1978.<sup>97</sup>
- 27 • A financial institution may release nonpublic personal information to  
28 comply with federal, state, or local laws, rules, and other applicable legal  
29 requirements.<sup>98</sup>

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disclosure in monthly bills preempted by National Bank Act, Home Owners' Loan Act, Federal Credit Union Act, and implementing regulations); *Wells Fargo Bank v. Boutris*, 265 F. Supp. 2d 1162 (E.D. Cal. 2003) (enjoining California Commissioner of Corporations from enforcing California Residential Mortgage Lending Act against national bank's wholly owned real estate lending subsidiary, on the basis that Office of Comptroller of the Currency has exclusive visitorial powers over national banks and their operating subsidiaries).

95. Fin. Code § 4058.7.

96. Fin. Code § 4056(b)(8).

97. Fin. Code § 4056(b)(5). The meaning of this provision is uncertain. It is likely that it is intended only to allow release of information by a financial institution to a federal agency pursuant to federal law.

98. Fin. Code § 4056(b)(7).

- 1       • The statute does not affect existing law relating to access by law  
2 enforcement agencies to information held by a financial institution.<sup>99</sup>

3       These provisions do not appear to address a multitude of statutory conflicts  
4 under state law.<sup>100</sup> The law should provide clear guidance to financial institutions  
5 and consumers concerning their rights and obligations. The Law Revision  
6 Commission recommends further revision of the California statutes to clarify their  
7 interrelation with the new law.

### 8 **General Presumption**

9       The Commission does not have the resources to identify and address all statutes  
10 that may conflict with the California Financial Information Privacy Act.<sup>101</sup> In  
11 addition to facial conflicts among the statutes, more recondite conflicts will  
12 surface over time.

13       General principles of statutory construction provide a mixed message as to  
14 which statute will prevail in case of a conflict. The pertinent principles are:<sup>102</sup>

- 15       • If statutes appear to conflict, they must be construed, if possible, to give  
16 effect to each.
- 17       • An earlier enacted specific, special, or local statute prevails over a later  
18 enacted general statute unless the context of the later enacted statute  
19 indicates otherwise.
- 20       • If a statute is a comprehensive revision of the law on a subject, it prevails  
21 over previous statutes on the subject, regardless of whether the revision and  
22 the previous statutes conflict irreconcilably.

23       The Commission recommends that, as a matter of principle, in case of a conflict  
24 between the California Financial Information Privacy Act and a specific statute,  
25 the statute that provides greater privacy protection should prevail. This approach  
26 will avoid inadvertent destruction of an important privacy protection in an area  
27 that may be particularly sensitive.

28       The policy favoring greater privacy protection should be implemented by a  
29 “weak presumption.”<sup>103</sup> Under this approach, the law would declare the public  
30 policy in favor of application of the statute that provides greater protection from

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99. Fin. Code § 4056(c).

100. In addition, new potentially conflicting provisions are constantly added to the law. See, e.g., Assembly Bill 664 (Correa), which would regulate disclosure of information sharing practices with respect to information transmitted outside the country.

101. For example, about 1350 statutes contain the word “confidential.” Thousands of others deal with “personal information,” “privacy,” or another relevant concept.

102. See Uniform Statute and Rule Construction Act § 10 (1995). The Comment to the Uniform Act notes that “This section addresses the difficult problem presented where the legislature fails to make clear the relationship of a later enacted statute or rule to an earlier one. Express amendment or repeal of the earlier by the later would avoid the problem.”

103. See proposed Fin. Code § 4058.3 *infra*.

1 disclosure of the consumer’s nonpublic personal information, but would not  
2 mandate strict adherence to the rule, allowing the courts leeway to consider  
3 countervailing policies in the circumstances of a particular case.<sup>104</sup>

4 A disadvantage of this approach is that it does not provide an absolute rule as  
5 guidance to a business or a consumer faced with a conflict. Moreover, even in a  
6 case where it is appropriate to apply the general policy, it is not necessarily  
7 obvious which of the conflicting statutes provides the greater protection of  
8 privacy.<sup>105</sup> The Commission believes that, despite potential problems in applying  
9 the standard, some guidance is better than none.

10 **The Commission particularly solicits comment on whether a general**  
11 **constructional preference for greater privacy protection would be helpful.**

### 12 **Major Privacy Statutes Applicable to Private Entities**

13 Innumerable statutes govern disclosure of personal information by a private  
14 entity in varying contexts. In each case, it is necessary to determine whether it is  
15 intended that the particular statute supersede or be superseded by the California  
16 Financial Information Privacy Act, or whether the two supplement each other.

17 Due to the broad coverage of the new law, two statutes that on the surface do not  
18 appear to overlap may in fact conflict. For example, a statute governing medical  
19 privacy may overlap the financial privacy statute to the extent that an issue of  
20 medical insurance and coverage is involved.

### 21 *Professional-Client Relationships (Bus. & Prof. Code § 5000 et seq.)*

22 The California Financial Information Privacy Act exempts from its coverage any  
23 provider of professional services that is prohibited by rules of professional ethics  
24 and applicable law from voluntarily disclosing confidential client information  
25 without the consent of the client.<sup>106</sup> That would include, for example, an  
26 attorney.<sup>107</sup>

27 The law governing a profession may provide some privacy protection for clients,  
28 but not to a degree that qualifies that profession for an exemption from the new  
29 law. Such a statute should supplement the new law.<sup>108</sup>

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104. There may be good reason to maintain the less restrictive statute in place. For example, the less restrictive statute may be part of a comprehensive scheme that provides consistent rules throughout an industry, and injection of the stronger financial privacy requirements would unduly complicate operations.

105. For example, one statute may provide greater protection from disclosure of a consumer’s personal information, but also include a greater number of exceptions.

106. Fin. Code § 4052(c).

107. See Bus. & Prof. Code § 6068(e) (duty of attorney to maintain inviolate the confidence and at every personal peril to preserve the secrets of the client).

108. See, e.g., Bus. & Prof. Code § 5037 (no statement, record, schedule, working paper, or memorandum made by a CPA incident to or in the course of rendering services to a client may be sold, transferred or bequeathed to a third party without the consent of the client). The general opt in and out choices of the new law should apply to the CPA as to any other “financial institution,” but in case of a conflict with the special opt in rule of Section 5037, the special rule should continue to apply.

1 Provisions such as this are too numerous to itemize in a statute, and they are  
2 constantly changing. The Commission recommends that a provision be added to  
3 the California Financial Information Privacy Act to make clear that it supplements  
4 and does not limit the application of a statute protecting the confidentiality of  
5 records or other information concerning a client of the practitioner of a licensed or  
6 otherwise regulated profession or vocation.<sup>109</sup>

7 ***Disclosure of Tax Return Information (Bus. & Prof. Code § 17530.5)***

8 It is a crime for a person to disclose information obtained in the business of  
9 preparing or assisting the preparation of income tax returns without the express  
10 written consent of the taxpayer.<sup>110</sup> The prohibition extends to internal disclosure  
11 within the tax preparation entity, as well as to affiliates, for any purpose other than  
12 tax preparation.

13 It is likewise a crime for a sales and use tax return preparer to disclose return  
14 information, or for any other person or agency, or its employees or officers, to  
15 disclose information collected for the purpose of administering the sales and use  
16 tax laws or for any purpose other than tax administration or enforcement.<sup>111</sup>

17 These statutes are more protective of consumer privacy than the California  
18 Financial Information Privacy Act. They represent a legislative policy  
19 determination that tax information is particularly sensitive and deserves the  
20 strongest protection. They should not be overridden by the new law.

21 Nor should they override the new law. They are criminal statutes; the new law  
22 provides a civil penalty. The Commission recommends adding a general provision  
23 that would preserve a statute that imposes a criminal penalty for disclosure of  
24 records or other information concerning a consumer without the consent of the  
25 consumer.<sup>112</sup>

26 The extent to which the Fair Credit Reporting Act's preemption of state affiliate  
27 sharing statutes may affect these provisions is unknown. The provisions explicitly  
28 prohibit disclosure of information by an entity to any of its subsidiaries or  
29 affiliates.<sup>113</sup> If the Fair Credit Reporting Act is construed broadly, the affiliate  
30 sharing prohibitions of these statutes may fall.<sup>114</sup> That issue is beyond the scope of  
31 this report.<sup>115</sup>

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109. See proposed Fin. Code § 4058.2(a) *infra*.

110. Bus. & Prof. Code § 17530.5.

111. Rev. & Tax. Code §§ 7056.5, 7056.6.

112. See proposed Fin. Code § 4058.2(b) *infra*.

113. See, e.g., Bus. & Prof. Code § 17530.5.

114. It should be noted that the *Bank of America* court seems to distinguish criminal laws, but only if the criminal law does not relate to consumer information: "The Court discerns no intent by Congress that the FCRA preempt State tort and criminal laws unrelated to consumer information." 279 F. Supp. 2d at 1124 n.5.

115. The Commission recommends further study of the matter. See "Conclusion" *infra*.

1 ***Confidentiality of Medical Information Act (Civ. Code §§ 56-56.37)***

2 No provider of health care, health care service plan, or contractor may disclose  
3 medical information about a patient or an enrollee or subscriber of a plan without  
4 prior authorization by the patient, enrollee, or subscriber.<sup>116</sup> This limitation is  
5 qualified by narrowly drawn exceptions.<sup>117</sup> The statute specifically overrides some  
6 provisions of the Information Practices Act of 1977, supplements some provisions  
7 of that Act, and is qualified by provisions of the Insurance Information and  
8 Privacy Protection Act.<sup>118</sup>

9 The Confidentiality of Medical Information Act thus provides greater protection  
10 and more specifically tailored provisions than the California Financial Information  
11 Privacy Act. It should apply notwithstanding the general provisions of the new  
12 law. The Commission recommends addition of clarifying language to the new law  
13 that it does not apply to a provider of health care, health care service plan, or  
14 contractor, within the meaning of the Confidentiality of Medical Information Act,  
15 Part 2.6 (commencing with Section 56) of Division 1 of the Civil Code, with  
16 respect to medical information covered by that act.<sup>119</sup>

17 It should be noted that exemption of an entity from the California Financial  
18 Information Privacy Act is not an exemption from the Gramm-Leach-Bliley Act,  
19 the Fair Credit Reporting Act, or any other federal or state law. Thus a health care  
20 provider or plan is likely to be subjected to one or more bodies of conflicting  
21 privacy law, at state and federal levels. That issue is beyond the scope of this  
22 report.<sup>120</sup>

23 ***Areias Credit Card Full Disclosure Act of 1986 (Civ. Code §§ 1748.10-1748.14)***

24 The Areias Credit Card Full Disclosure Act of 1986 limits a credit card issuer's  
25 right to disclose marketing information (shopping patterns, spending history, or  
26 behavioral characteristics derived from account activity) about a cardholder.<sup>121</sup>  
27 The law requires the card issuer to give the cardholder notice and an opt out  
28 opportunity.

29 The type of information disclosure covered by the Areias Act, while narrow in  
30 focus, is also the type of information disclosure covered by the California  
31 Financial Information Privacy Act. To the extent the Areias Act includes special  
32 rules governing the privacy notice to cardholders and the timing for opting out, it  
33 is redundant to but somewhat different than the new law. Moreover, the Areias Act

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116. Civ. Code § 56.10(a).

117. Civ. Code §§ 56.10(b)-56.16, 56.30.

118. Civ. Code §§ 56.27, 56.29.

119. See proposed Fin. Code § 4058.1(a) *infra*.

120. The Commission recommends further study of the matter. See "Conclusion" *infra*.

121. Civ. Code § 1748.12.

1 is less protective of consumer privacy than the new law, which precludes  
2 disclosure to a nonaffiliated third party unless the consumer opts in.<sup>122</sup>

3 The Commission believes the new law should supersede this special statute. The  
4 special statute should be repealed in reliance on the new law.

5 ***Identity Theft (Civ. Code § 1748.95; Fin. Code §§ 4002, 22470; Pen. Code § 530.8)***

6 Various identity theft statutes allow law enforcement and victim access to  
7 records in the hands of a financial institution.<sup>123</sup> These provisions should override  
8 the California Financial Information Privacy Act.<sup>124</sup>

9 Given the broad exemptions already in the new law that cover identity theft, the  
10 Commission does not believe there is a need to refer to individual identity theft  
11 statutes. Such a reference could actually be counterproductive. A reference to a  
12 specific identify theft statute might be read impliedly to exclude other identity  
13 theft statutes not referenced.

14 The California identity theft disclosure statutes could also run afoul of Fair  
15 Credit Reporting Act preemption. That Act includes provisions for release of  
16 information by a financial institution for identity theft investigation.<sup>125</sup> The Act  
17 specifically preempts state law governing this matter.<sup>126</sup> It is possible that the  
18 California identity theft statutes are preempted in whole or part by federal law.  
19 However, that determination is beyond the scope of this project.<sup>127</sup>

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122. The Areias Act also acknowledges the preemptive effect of the Fair Credit Reporting Act with respect to affiliate sharing. See Civil Code Section 1748.12(e)(3):

To the extent that the Fair Credit Reporting Act preempts the requirements of this section as to communication by a credit card issuer to a corporate subsidiary or affiliate, the credit card issuer may communicate information about a cardholder to a corporate subsidiary or affiliate to the extent and in the manner permitted under that act.

123. See, e.g., Pen. Code § 530.8 (unauthorized account); Fin. Code §§ 4002 (supervised financial organization), 22470 (finance lender of consumer loan); Civ. Code § 1748.95 (credit card issuer).

124. The new law exempts from its coverage, among other matters:

- Release of information to protect against or prevent actual or potential identity theft. Fin. Code § 4056(b)(3)(B).
- Release of information to comply with a properly authorized civil or criminal investigation. Fin. Code § 4056(b)(7).

125. Fair Credit Reporting Act § 609(e).

126. “No requirement or prohibition may be imposed under the laws of any State ... with respect to any subject matter regulated under ... section 609(e), relating to information available to victims under section 609(e).” Fair Credit Reporting Act § 625(b)(1)(G).

127. The Commission recommends further study of the matter. See “Conclusion” *infra*.

1 ***Consumer Credit Reporting Agencies Act (Civ. Code §§ 1785.1-1785.36)***

2 The transfer of information to and from a consumer credit reporting agency is  
3 highly regulated under state law,<sup>128</sup> as it is under federal law.<sup>129</sup> The state  
4 regulatory scheme should operate independently of, and be unaffected by, the  
5 California Financial Information Privacy Act. The Commission recommends  
6 addition of a provision stating explicitly that the new law supplements and does  
7 not limit the application of the Consumer Credit Reporting Agencies Act.<sup>130</sup>

8 ***Investigative Consumer Reporting Agencies Act (Civ. Code §§ 1786-1786.60)***

9 An investigative consumer reporting agency compiles information about  
10 consumers for potential employment, insurance, leasing, licensure, and other  
11 purposes. The transfer of information to and from an investigative consumer credit  
12 reporting agency is subject to strict state and federal controls.

13 While it is not clear that an investigative consumer reporting agency is a  
14 financial institution within the meaning of the California Financial Information  
15 Privacy Act, the Commission believes such an interpretation is likely. The  
16 regulatory scheme governing such entities<sup>131</sup> should operate independently of, and  
17 be unaffected by, the new law. The Commission recommends addition of a  
18 provision stating explicitly that the new law supplements and does not limit the  
19 application of the Investigative Consumer Reporting Agencies Act.<sup>132</sup>

20 ***Fair Debt Collection Practices (Civ. Code §§ 1788-1788.33)***

21 The Rosenthal Fair Debt Collection Practices Act has as its purpose to prohibit a  
22 debt collector from engaging in unfair or deceptive acts or practices in the  
23 collection of a consumer debt and to require a debtor to act fairly in entering into  
24 and honoring a debt. Among the practices prohibited by the Act is communication  
25 of information about the debtor and debt with various persons.<sup>133</sup>

26 The disclosure of personal information prohibited by this statute is specifically  
27 tailored to the circumstances of debt collection. The statute should continue to  
28 apply notwithstanding the general disclosure provisions of the California Financial  
29 Information Privacy Act. The Commission recommends that the law make clear  
30 that the debt collection provisions are not overridden by the new law.<sup>134</sup>

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128. See Consumer Credit Reporting Agencies Act, Title 1.6 (commencing with Section 1785.1) of Part 4 of Division 3 of the Civil Code.

129. Surprisingly, although the Fair Credit Reporting Act appears to preempt aspects of California law in many areas unrelated to credit reporting, it appears specifically to allow California law to stand on many core issues relating to credit reporting. See, e.g., Fair Credit Reporting Act § 625(b)(1)(F)(ii), (b)(3)(A).

130. See proposed Fin. Code § 4058.2(c) *infra*.

131. Investigative Consumer Reporting Agencies Act, Title 1.6A (commencing with Section 1786) of Part 4 of Division 3 of the Civil Code.

132. See proposed Fin. Code § 4058.2(d) *infra*.

133. Civ. Code § 1788.12.

134. See proposed Fin. Code § 4058.2(e) *infra*.

1 ***Confidentiality of Social Security Numbers (Civ. Code §§ 1798.85-1798.86)***

2 Statutes restricting public posting or display of social security numbers appear to  
3 operate in a different realm from the California Financial Information Privacy Act.  
4 Under the social security number privacy statutes, a financial institution that has a  
5 consumer's social security number is prohibited from intentionally communicating  
6 or otherwise making the number available to the "general public."<sup>135</sup> It is not clear  
7 whether the statutes are more protective of privacy than the California Financial  
8 Information Privacy Act or less protective.<sup>136</sup> Given the uncertainty of  
9 interpretation, the Commission recommends that it be made clear that the  
10 California Financial Information Privacy Act does not affect the social security  
11 number statutes.<sup>137</sup>

12 ***Bookkeeping Services, Income Tax Returns, Video Cassette Sales and Rentals (Civ. Code §§***  
13 ***1799-1799.3)***

14 Civil Code Sections 1799-1799.3 are grouped together under the Title heading  
15 "Business Records." The statutes deal disparately with disclosure of information  
16 derived by a bookkeeping service, by a person with access to income tax returns,  
17 and by video sales and rental establishments. The one feature they have in  
18 common is that each requires the affirmative consent of the person whose  
19 information is at issue before that information may be disclosed to a third party.

20 These provisions intersect with the California Financial Information Privacy Act  
21 in different ways. The overlap with respect to booking service providers is  
22 complete, since such a provider would be considered a financial institution.<sup>138</sup>

23 The income tax return provisions involve a substantial overlap with the new  
24 law's coverage.<sup>139</sup> The income tax return provisions apply to any person that has  
25 obtained a copy of a consumer's income tax return.<sup>140</sup> Often that will be a  
26 financial institution, but not necessarily. It may be a local merchant seeking  
27 assurance of financial security before extending credit, or a landlord before  
28 executing a lease.

29 The video cassette sale or rental provisions operate in a different arena  
30 entirely.<sup>141</sup> A merchant engaged in that business would not ordinarily be deemed a  
31 financial institution within the meaning of the new law.

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135. Civ. Code § 1798.85.

136. Cf. Senate Bill 1822 (Figueroa) (2003-04 Regular Session), as introduced, imposing liability for damages resulting from sale of a social security number, and exempting a sale that is part of a transaction regulated by state or federal law that restricts dissemination of personal identifying information.

137. See proposed Fin. Code § 4058.2(f) *infra*.

138. See Civ. Code §§ 1799-1799.1.

139. Income tax returns are also protected from disclosure by other statutory provisions and by the California Constitution. See, e.g., *Fortunato v. Superior Court*, 114 Cal. App. 4th 475, 481, 8 Cal. Rptr. 3d 82 (2003).

140. See Civ. Code § 1799.1a.

141. See Civ. Code § 1799.3.

1 Because these provisions have a broader scope of coverage than the new law,  
2 they should continue to operate independently of it. In addition, because of the  
3 greater level of protection provided by the bookkeeping services statute, and the  
4 sensitivity of information involved, that statute should continue in effect. The  
5 Commission would make clear that the entire set of provisions is unaffected by the  
6 California Financial Information Privacy Act.<sup>142</sup>

7 It should be noted that the information sharing restrictions in these statutes  
8 require the consumer's opt in. In the case of income tax return information, the  
9 restriction applies specifically to affiliate sharing.<sup>143</sup> There is a prima facie case for  
10 Fair Credit Reporting Act preemption of these provisions to the extent that they  
11 seek to regulate affiliate sharing. The extent of Fair Credit Reporting Act  
12 preemption of these provisions, particularly as it relates to disclosure of video shop  
13 sales and rental information, is beyond the scope of this study.<sup>144</sup>

14 ***Abstract of Judgment (Code Civ. Proc. § 674)***

15 The statute governing the contents of an abstract of judgment requires a  
16 significant amount of personal information, such as the name and last known  
17 address of the judgment debtor, the social security number and driver's license of  
18 the judgment debtor if known to the judgment creditor, and other names by which  
19 the judgment debtor is also known.<sup>145</sup> The abstract may be recorded to establish a  
20 judgment lien.<sup>146</sup>

21 A number of potential conflicts between the statutes governing recordation of an  
22 abstract of judgment and the California Financial Information Privacy Act could  
23 be resolved by exemptions found in the new law:

- 24 • The Act protects only "nonpublic" personal information, and all information  
25 required in the abstract of judgment might be publicly available from one or  
26 another source.<sup>147</sup>
- 27 • Disclosure is "necessary to effect, administer, or enforce" the transaction.<sup>148</sup>
- 28 • Disclosure is authorized as a "securitization" of the transaction.<sup>149</sup>
- 29 • Disclosure is "to comply with Federal, State, or local laws, rules, and other  
30 applicable legal requirements."<sup>150</sup>

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142. See proposed Fin. Code § 4058.2(g) *infra*.

143. *Cf.* Civ. Code § 1799.1a(c)(1)(A) ("affiliate" means entity that controls, is controlled by, or is under control with, another entity).

144. The Commission recommends further study of the matter. See "Conclusion" *infra*.

145. Code Civ. Proc. § 674.

146. See, e.g., Code Civ. Proc. § 697.310 et seq.

147. *Cf.* Fin. Code § 4052(a) ("nonpublic personal information" defined).

148. Fin. Code § 4052(h).

149. Fin. Code § 4056(b)(1).

150. Fin. Code § 4056(b)(7).

1 The Commission believes that the new law’s exemption for disclosure of  
2 information “necessary to effect, administer, or enforce” a financial institution’s  
3 rights against a consumer is adequate to allow recordation of the kinds of  
4 information required by the abstract of judgment law.<sup>151</sup> Further amendment of the  
5 new law is unnecessary.<sup>152</sup>

6 ***Subpoena Duces Tecum for Production of Personal Records (Code Civ. Proc. § 1985.3)***

7 A litigant may subpoena a financial institution for production of the financial  
8 records of a consumer. Under Code of Civil Procedure Section 1985.3, the  
9 subpoenaing party must serve on the consumer a copy of the subpoena and notice  
10 to the consumer of the opportunity to protect the consumer’s privacy rights. The  
11 consumer may move to quash or modify the subpoena or otherwise file a written  
12 objection. Although the statute does not specify the grounds on which the  
13 consumer’s personal information is entitled to protection from disclosure pursuant  
14 to a subpoena duces tecum, case law makes clear that the constitutional privacy  
15 right is at stake and a court must balance the consumer’s interest in privacy against  
16 a demonstrably compelling need for discovery.<sup>153</sup>

17 It is unclear whether the California Financial Information Privacy Act protects a  
18 consumer’s personal information from discovery under Code of Civil Procedure  
19 Section 1985.3. It is likewise unclear whether a consumer’s opt in to third party  
20 sharing under the new law would constitute a waiver of privacy rights for purposes  
21 of Code of Civil Procedure Section 1985.3.

22 The Commission does not believe a consumer’s exercise of privacy rights under  
23 the new law should immunize the consumer’s financial records from discovery in  
24 court proceedings. Nor should a consumer’s waiver of rights under the new law for  
25 other purposes have the effect of a general waiver of privacy rights to the extent  
26 that a private litigant may obtain the consumer’s personal information without  
27 restraint.

28 The new law permits disclosure of nonpublic personal information to comply  
29 with a “subpoena or summons by Federal, State, or local authorities.”<sup>154</sup> This  
30 provision is sufficiently specific with respect to a government subpoena.

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151. See Fin. Code §§ 4056(b)(1) (exemption for disclosure necessary to effect, administer, or enforce rights of financial institution), 4052(h)(2) (“necessary to effect, administer, or enforce” includes disclosure that is required or is one of the lawful or appropriate methods to enforce the rights of the financial institution).

152. It is arguable that the current abstract of judgment statute requires more information than is reasonably necessary to identify the property of the judgment debtor for judgment lien purposes. It is also possible that another approach is called for to ensure the privacy of a judgment debtor’s personal information. But that is beyond the scope of this endeavor to integrate the new law with existing statutes. It should be noted that the Information Practices Act of 1977 specifically exempts an abstract of judgment from its coverage. Civ. Code § 1798.67.

153. See, e.g., *Lantz v. Superior Court*, 28 Cal. App. 4th 1839, 34 Cal. Rptr. 2d 358 (1994).

154. Fin. Code § 4056(b)(7).

1 Comparable protection is also necessary to safeguard personal records from an  
2 undue invasion of the right to privacy by a private litigation subpoena.<sup>155</sup>

3 ***California Right to Financial Privacy Act (Gov't Code §§ 7460-7493)***

4 The California Right to Financial Privacy Act was enacted in 1976. Its purpose  
5 is to “clarify and protect the confidential relationship between financial institutions  
6 and their customers and to balance a citizen’s right of privacy with the  
7 governmental interest in obtaining information for specific purposes and by  
8 specified procedures.”<sup>156</sup>

9 The statute prohibits a financial institution from disclosing a customer’s  
10 financial records to a governmental entity or officer in connection with a civil or  
11 criminal investigation, except (1) with the customer’s consent or (2) pursuant to an  
12 administrative subpoena or summons, search warrant, or judicial subpoena that  
13 meets specified standards.<sup>157</sup> These requirements are not waivable, and they  
14 override all other statutes except those that make specific reference to them.<sup>158</sup>

15 The statute does not prohibit a financial institution from disclosing financial  
16 records of a customer incidental to a transaction in the normal course of business if  
17 the financial institution has no reasonable cause to believe that the information will  
18 be used in connection with an investigation of the customer.<sup>159</sup>

19 Unlike the California Financial Information Privacy Act, this statute affects only  
20 one segment of the financial institution spectrum — banks, savings associations,  
21 trust companies, industrial loan companies, and credit unions.<sup>160</sup> It dovetails with  
22 the new law’s exemption for compliance with a “properly authorized” civil,  
23 criminal, or regulatory investigation or subpoena or summons by federal, state, or  
24 local authorities.<sup>161</sup>

25 The Commission believes no statutory adjustment is necessary to allow both the  
26 California Financial Information Privacy Act and the special requirements of the  
27 California Right to Financial Privacy Act to coexist. There is perhaps some  
28 confusion in the similarity of their short titles. A cross reference in the new law to  
29 the special statute would be informative.<sup>162</sup>

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155. See proposed amendment to Code Civ. Proc. § 1985.4 (subpoena for production of personal records) *infra*.

156. Gov’t Code § 7461(c).

157. Gov’t Code § 7470.

158. Gov’t Code §§ 7490-7491.

159. Gov’t Code § 7471.

160. Gov’t Code § 7465(a).

161. Fin. Code § 4056(b)(7).

162. See proposed Fin. Code § 4058.2(h) *infra*.

1 ***Insurance Information and Privacy Protection Act (Ins. Code §§ 791-791.27)***

2 The Insurance Information and Privacy Protection Act was enacted in 1980 for  
3 the purpose of establishing standards for the collection, use, and disclosure of  
4 information gathered in connection with insurance transactions.<sup>163</sup> The disclosure  
5 limitations are extensive and detailed.<sup>164</sup>

6 In general, the Act requires an opt in for information sharing.<sup>165</sup> Lesser standards  
7 apply for specified purposes enumerated in the statute. Those provisions are either  
8 consistent with the new law or unique to the insurance context.<sup>166</sup> The remedy for  
9 violation of the Act is actual damages sustained as a result of the violation, plus  
10 costs and reasonable attorney's fees to the prevailing party. There is a two year  
11 limitation period from the date the violation was, or could have been, discovered.  
12 No other remedies are allowed.<sup>167</sup>

13 The Insurance Commissioner has made an effort to reconcile this statute with the  
14 Gramm-Leach-Bliley Act in regulations promulgated in 2002.<sup>168</sup> The regulations  
15 focus on the privacy notice and information security procedures. The basic  
16 disclosure regulation does not attempt any significant reconciliation.<sup>169</sup>

17 The Insurance Information and Privacy Protection Act is supplemented by  
18 numerous statutes in the Insurance Code imposing confidentiality requirements on  
19 insurers, interinsurance exchanges, ratings organizations, and others. Under the  
20 California Financial Information Privacy Act an insurer may combine the opt-out  
21 form with the form required pursuant to the Insurance Information and Privacy  
22 Protection Act.<sup>170</sup>

23 The Commission proposes no further revisions in this area. The new law already  
24 includes integrative provisions for insurance regulations. Unlike the banking and  
25 securities industries where federal agencies are the primary regulatory authorities,  
26 in the insurance industry the California Insurance Commissioner is the functional  
27 regulator. The Insurance Commissioner is in a position to promulgate any  
28 necessary regulations or propose any necessary conforming legislation.

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163. See Ins. Code §§ 791-791.27.

164. See Ins. Code § 791.13.

165. Ins. Code § 791.13(a).

166. Particularly noteworthy is Section 791.13(k), which provides an opt out scheme for third party information sharing for marketing purposes.

167. Ins. Code §§ 791.20-791.21.

168. See 10 Cal. Code Regs. § 2689.1 et seq. Under the Gramm-Leach-Bliley Act, the state insurance commissioner, and not a federal authority, is the functional regulator.

169. "Nonpublic personal information shall not be disclosed in a manner not permitted by California law or these regulations." 10 Cal. Code Regs. § 2689.3.

170. See Fin. Code § 4058.7.

1 **Accounting of Guardian or Conservator (Prob. Code § 2620)**

2 A guardian or conservator of property would qualify as a financial institution  
3 within the meaning of the California Financial Information Privacy Act.<sup>171</sup> These  
4 fiduciaries must file periodic accountings with the superior court. The filings are a  
5 public record. The Probate Code seeks to protect the confidentiality of these public  
6 records to some extent.<sup>172</sup>

7 A number of the new law's exceptions could come into play with respect to this  
8 filing.<sup>173</sup> The fiduciary should be able to make the statutorily required filing  
9 without obtaining the ward's or conservatee's opt in. The Commission does not  
10 believe any statutory adjustment is required.

11 **Financial Institution Match System (Rev. & Tax. Code § 19271.6)**

12 The Financial Institution Match System is a method by which the Franchise Tax  
13 Board issues orders to financial institutions to withhold amounts due from  
14 accounts of past due child support obligors. The system involves transmission by a  
15 financial institution to the Franchise Tax Board of the name, record address, social  
16 security number, and other identifying information concerning an account holder  
17 with the financial institution. A financial institution is immunized from liability for  
18 furnishing the required information to the Franchise Tax Board.<sup>174</sup>

19 The statute makes clear that the California Right to Financial Privacy Act (which  
20 restrains a financial institution from transmitting customer information to a  
21 governmental agency in connection with a civil or criminal investigation of the  
22 customer) does not preclude a transfer of information pursuant to the child support  
23 match system. The statute should be amended to include a parallel provision to the  
24 effect that enactment of the California Financial Information Privacy Act does not  
25 affect the match system.<sup>175</sup>

26 **Privacy Statutes Applicable to Public Entities**

27 A number of the major California privacy statutes protect citizens from  
28 disclosure of personal information in the hands of a public entity. The key  
29 California statutes are the Public Records Act (making records in the possession of  
30 a public entity open to inspection, subject to some privacy limitations) and the

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171. There may be a question whether the new law is intended to cover an individual fiduciary, as opposed to a corporate fiduciary, due to the statute's use of the term financial "institution." This does not appear to be a serious concern — the new law expressly states its intent to track Gramm-Leach-Bliley Act definitions, and the Gramm-Leach-Bliley Act makes clear that its coverage extends to individuals as well as artificial persons. See Fin. Code § 4051.5(b)(5) (legislative findings); 16 C.F.R. 313.3(k) ("financial institution" defined).

172. Prob. Code § 2620(d).

173. See, e.g., Fin. Code §§ 4052(h) ("necessary to effect, administer, or enforce" defined), 4056(b)(3) (protect against or prevent actual or potential fraud, etc.), 4056(b)(7) (compliance with state law).

174. Rev. & Tax. Code § 19271.6(f).

175. See proposed amendment to Rev. & Tax. Code §19271.6(b) *infra*. This would supplement the new law's general exception for compliance with state laws. Fin. Code § 4056(b)(7).

1 Information Practices Act of 1977 (limiting state agency collection and  
2 dissemination of personal information). There are other more narrowly crafted  
3 statutes affecting disclosure of information by public entities that are of some  
4 relevance for present purposes.

5 The California Financial Information Privacy Act regulates disclosure of  
6 nonpublic personal information by a “financial institution.” It appears the new law  
7 could conflict with laws that regulate disclosure of personal information by a  
8 public entity.

9 The definition of a financial institution is broad under the new law<sup>176</sup> — any  
10 institution the business of which is engaging in financial activities as described in  
11 the Bank Holding Company Act.<sup>177</sup> While most public entities would not qualify  
12 as a financial institution under this definition, a number are significantly engaged  
13 in financial activities to the extent that they could readily fall within the terms of  
14 the definition.<sup>178</sup>

15 The new law limits disclosure of “nonpublic” personal information.<sup>179</sup> It is  
16 arguable that information in the possession of a public entity is necessarily  
17 “public” information.<sup>180</sup>

#### 18 ***California Public Records Act (Gov’t Code §§ 6250-6276.48)***

19 The California Public Records Act is the key statute regulating the extent to  
20 which information in the hands of a state or local public entity in California may  
21 be disclosed. The statute is liberal in providing public access to information in the  
22 hands of a public entity. In enacting the statute, the Legislature, “mindful of the  
23 right of individuals to privacy, finds and declares that access to information  
24 concerning the conduct of the people’s business is a fundamental and necessary  
25 right of every person in this state.”<sup>181</sup> To this end the law requires that each state  
26 or local agency must make public records available on request, except with respect  
27 to a public record exempt from disclosure by an express provision.<sup>182</sup>

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176. See Fin. Code § 4052(c).

177. See 12 U.S.C. § 1843(k).

178. For example, the Franchise Tax Board, State Controller, State Lottery Commission, California Earthquake Authority, and various student loan and student aid entities are all significantly engaged in financial activities and collect personal information relating to California consumers.

The new law expressly states its intent to track the Gramm-Leach-Bliley Act definitions. See Fin. Code § 4051.5(b)(5) (legislative findings). The Federal Trade Commission has given as an example of a financial institution for purposes of the Gramm-Leach-Bliley Act, “Government entities that provide financial products such as student loans or mortgages.” Federal Trade Commission, *The Gramm-Leach-Bliley Act: Privacy of Consumer Financial Information* (June 18, 2001).

179. Fin. Code § 4052(a) (“nonpublic personal information” defined).

180. Under the new law’s definition, publicly available information is that which a financial institution has a reasonable basis to believe is lawfully made available to the general public from various sources, including government records.

181. Gov’t Code § 6250.

182. Gov’t Code § 6253(b).

1 The Public Records Act includes a number of significant exceptions that have  
2 relevance for the California Financial Information Privacy Act, such as:

- 3 • Personnel, medical, or similar files, the disclosure of which would constitute  
4 an unwarranted invasion of personal privacy.<sup>183</sup>
- 5 • Information contained in an application filed with a state agency responsible  
6 for regulation or supervision of the issuance of securities or of financial  
7 institutions.<sup>184</sup>
- 8 • Information required from a taxpayer in connection with collection of local  
9 taxes that is received in confidence and the disclosure of which to other  
10 persons would result in unfair competitive disadvantage to the person  
11 supplying the information.<sup>185</sup>
- 12 • Records the disclosure of which is exempted or prohibited pursuant to  
13 federal or state law.<sup>186</sup>
- 14 • Where the public interest served by not disclosing the record clearly  
15 outweighs the public interest served by disclosure of the record.<sup>187</sup>

16 ***Information Practices Act of 1977 (Civ. Code §§ 1798-1798.78)***

17 The Information Practices Act of 1977 limits the maintenance and dissemination  
18 of personal information by state government in order to protect the privacy of  
19 individuals. Its interaction with the Public Records Act is complex and defies  
20 ready explanation.<sup>188</sup>

21 A significant feature of the Information Practices Act is its similarity in  
22 operation to the California Financial Information Privacy Act — it would preclude  
23 a state agency from disclosing personal information in its possession without the  
24 consent of the person, subject to various exceptions.<sup>189</sup> The Act contains numerous  
25 exceptions including, in addition to the Public Records Act, mandates of state and  
26 federal laws, law enforcement and regulatory requirements, and judicial and  
27 administrative discovery practice. An individual's name and address may not be  
28 distributed for commercial purposes, sold, or rented by an agency unless that  
29 action is specifically authorized by law.<sup>190</sup>

30 A state agency may not distribute or sell any electronically collected personal  
31 information about an individual who communicates with the agency electronically

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183. Gov't Code § 6254(c).

184. Gov't Code § 6254(d)(1).

185. Gov't Code § 6254(i).

186. Gov't Code § 6254(k).

187. Gov't Code § 6255(b).

188. See, e.g., Civ. Code §§ 1798.24(g) (no disclosure of personal information subject to various exceptions, including pursuant to Public Records Act), 1798.70 (statute supersedes Public Records Act exemptions), 1798.75 (statute does not supersede Public Records Act except as to certain provisions).

189. Civ. Code § 1798.24.

190. Civ. Code § 1798.60.

1 without prior written permission from the individual, except as authorized by the  
2 Information Practices Act of 1977.<sup>191</sup>

3 ***Other State Agency Confidentiality Requirements***

4 State law is peppered with special statutes that protect the confidentiality of  
5 personal information collected by a governmental agency. For example,

- 6 • The Secretary of State maintains a registry of distinguished women and  
7 minorities available to serve on corporate boards of directors. The directory  
8 includes extensive personal information on each registrant. The governing  
9 statute includes strict controls on disclosure of information by the Secretary  
10 of State for appropriate purposes.<sup>192</sup>
- 11 • The county tax assessor is subject to strict controls on public disclosure of  
12 information in the assessor's possession relating to property ownership,  
13 homeowner's exemptions, assessments, etc. See, e.g., Rev. & Tax. Code §  
14 408. A private contractor who does appraisal work for the county assessor is  
15 subject to the same constraints on confidentiality of assessment information  
16 and records as the assessor.<sup>193</sup>
- 17 • Similar confidentiality controls apply to the State Board of Equalization tax  
18 assessment information<sup>194</sup> and to sales and use tax return information.<sup>195</sup>

19 ***Exemption for State Agency***

20 The statutes governing disclosure of personal information by a state agency are  
21 extensive and appear to be at least as protective of privacy rights as the California  
22 Financial Information Privacy Act. Although it is not certain that the new law will  
23 be construed to cover disclosure of financial information by a state agency, there is  
24 a reasonable likelihood that it will be.

25 The Commission recommends that the matter be settled by adding to the new  
26 law a provision exempting the state from its application.<sup>196</sup>

27 **CONCLUSION**

28 The Legislature has directed the Law Revision Commission to study, report on,  
29 and prepare recommended legislation concerning the protection of personal  
30 information relating to or arising out of financial transactions. The Commission  
31 believes that the enactment of the California Financial Information Privacy Act  
32 fulfills the major objectives of the Legislature's charge. It provides consumers  
33 with notice and an opportunity to protect their personal information, it seeks to

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191. Gov't Code § 11015.5.

192. See Corp. Code § 318.

193. Rev. & Tax. Code § 674.

194. Rev. & Tax. Code § 833.

195. Rev. & Tax. Code § 7056.

196. See proposed Fin. Code § 4058.1(b) *infra*.

1 provide a level playing field for financial institution competition, it is compatible  
2 with and seeks to avoid preemption by the Gramm-Leach-Bliley Act and the Fair  
3 Credit Reporting Act to the extent practical, and it provides civil penalties for its  
4 violation. It does not satisfy all aspects of the legislative directive, but to a great  
5 extent that appears to be the result of compromises necessary to obtain its  
6 enactment.

7 While there are clarifications and improvements that could be made, the  
8 Commission does not at this time recommend revision of the new law. Experience  
9 under it will demonstrate any real problems that need to be addressed.

10 The most significant threat to the viability of the new law is the potential for  
11 federal preemption of some or all of its provisions. That could occur as a result of  
12 congressional action to preempt the field, such as the Fair Credit Reporting Act  
13 preemption, or by interpretation of an existing regulatory statute such as the  
14 National Bank Act.

15 There is little the state can do to affect federal preemption of the California  
16 statute, since that is controlled by federal rather than state law. If federal  
17 preemption occurs, the new law should be revised so that it is not in conflict with  
18 federal law. However, as of the date of issuance of this report, the extent of federal  
19 preemption remains unclear.

20 The Commission believes that Gramm-Leach-Bliley Act preemption is probably  
21 minimal, and no significant adjustment to the California statute is necessary. The  
22 Commission believes that Fair Credit Reporting Act preemption is likely to be  
23 more substantial, significantly impacting the affiliate sharing provisions of the  
24 California statute. However, because of the breadth and ambiguity of the Fair  
25 Credit Reporting Act's preemption clause, this interpretation is subject to a high  
26 degree of uncertainty. The Commission also believes that there is a potential for  
27 significant preemptive effect from the National Bank Act and other federal  
28 functional regulatory regimes. That, too, is unclear at present.

29 The Commission believes that the new law should not be adjusted for federal  
30 preemption until the full scope of preemption is clear. At that time, the Legislature  
31 should review the consequences of federal preemption and make a determination  
32 whether further changes to the California statute are required in order to maintain a  
33 level playing field. This approach is not wholly satisfactory, since in the interim  
34 the financial services industry will be uncertain whether it must comply with  
35 suspect provisions of the California statute.<sup>197</sup> However, the Commission does not  
36 recommend adjustment for possible federal preemption at this time.

37 The Commission does recommend clarification of the interrelation of the  
38 California Financial Information Privacy Act with existing state laws affecting  
39 financial privacy. It should be clear whether the new law is intended to override

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197. The practical options available to a financial institution will be either to challenge the new law in court and get a definitive ruling on preemption, or to comply with the new law even though perhaps not required.

1 those laws, or whether those laws are intended to remain in effect. Both financial  
2 institutions and consumers should know what their rights and duties are in case of  
3 a conflict; it should not be necessary to resort to litigation to resolve the matter.

4 The Commission in this recommendation proposes a number of clarifying  
5 revisions. However, due to the broad scope of the new law, the extensive body of  
6 existing statutes, and limitations on the Commission's resources, it is not possible  
7 to identify and address more than a fraction of the potential conflicts. The  
8 Commission has limited this recommendation to the most obvious matters that  
9 have come to its attention.

10 The Commission seeks public comment on the proposed harmonization of  
11 conflicting statutes. Nearly every statutory conflict is the result of variant privacy  
12 standards between the new law and a special statute relating to privacy in a  
13 particular sector of the financial industry. **The Commission particularly solicits  
14 comment on the proposed general statutory presumption in favor of greater privacy  
15 protection.**

16 The deadline for this report is January 1, 2005. The Commission's authority to  
17 study and report on this subject terminates at that time. This report identifies a  
18 number of tasks that need to be done after that date:

- 19 • The implementation and operation of the new law should be monitored, and  
20 any necessary clarifying or corrective adjustments made.
- 21 • The preemptive effect of federal laws should be monitored, and the new law  
22 and other affected state statutes adjusted for conformity.<sup>198</sup>
- 23 • The body of California statutes should be reviewed for conflicts with the  
24 new law and conforming revisions made.<sup>199</sup>

25 The Commission recommends that its authority be extended beyond January 1,  
26 2005, in order to carry out these tasks. There should be no deadline for completion  
27 of these tasks due to the uncertainty of timing on the federal issues. This  
28 recommendation assumes provision of adequate resources for this purpose.

29 The Commission has suffered a major funding and resource reduction over the  
30 past several years, and a simultaneous increase in workload, which have hindered  
31 the Commission's ability to take on additional projects such as this.<sup>200</sup> The  
32 Legislature's original assignment of this project to the Commission was made  
33 contingent on provision of adequate funding for it in the state budget.<sup>201</sup> The

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198. In this connection, the Commission notes that many California statutes may be subject to Fair Credit Reporting Act preemption, particularly with respect to such matters as credit reporting and identity theft. The Commission has not attempted to analyze and propose conforming revisions to those statutes, primarily because that lies outside the scope of this inquiry. Some statutory cleanup ultimately will need to be done.

199. The Commission in this report addresses some conflicts directly. See "Proposed Legislation" *infra*.

200. See *2003-2004 Annual Report*, 33 Cal. L. Revision Comm'n Reports 569, 595-96 (2003).

201. 2002 Cal. Stat. res. ch. 167. Funding was provided for the first year of this two-year project, but not the second. The Commission completed the project nonetheless, diverting resources from other legislative assignments.

- 1 Commission recommends that it be authorized to study and propose resolution of
- 2 conflicting state and federal statutes that affect financial privacy, contingent on an
- 3 authorized increase of one staff position, supported by a budget appropriation.<sup>202</sup>

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202. See the proposed uncodified statute, “Proposed Legislation” *infra*.

## PROPOSED LEGISLATION

1 **Civ. Code § 1748.12 (repealed). Disclosure of marketing information**

2 1748.12. (a) For purposes of this section:

3 (1) “Cardholder” means any consumer to whom a credit card is issued, provided  
4 that, when more than one credit card has been issued for the same account, all  
5 persons holding those credit cards may be treated as a single cardholder.

6 (2) “Credit card” means any card, plate, coupon book, or other single credit  
7 device existing for the purpose of being used from time to time upon presentation  
8 to obtain money, property, labor, or services on credit. “Credit card” does not  
9 mean any of the following:

10 (A) Any single credit device used to obtain telephone property, labor, or services  
11 in any transaction under public utility tariffs.

12 (B) Any device that may be used to obtain credit pursuant to an electronic fund  
13 transfer but only if the credit is obtained under an agreement between a consumer  
14 and a financial institution to extend credit when the consumer’s asset account is  
15 overdrawn or to maintain a specified minimum balance in the consumer’s asset  
16 account.

17 (C) Any key or card key used at an automated dispensing outlet to obtain or  
18 purchase petroleum products, as defined in subdivision (c) of Section 13401 of the  
19 Business and Professions Code, which will be used primarily for business rather  
20 than personal or family purposes.

21 (3) “Marketing information” means the categorization of cardholders compiled  
22 by a credit card issuer, based on a cardholder’s shopping patterns, spending  
23 history, or behavioral characteristics derived from account activity which is  
24 provided to a marketer of goods or services or a subsidiary or affiliate organization  
25 of the company that collects the information for consideration. “Marketing  
26 information” does not include aggregate data that does not identify a cardholder  
27 based on the cardholder’s shopping patterns, spending history, or behavioral  
28 characteristics derived from account activity or any communications to any person  
29 in connection with any transfer, processing, billing, collection, chargeback, fraud  
30 prevention, credit card recovery, or acquisition of or for credit card accounts.

31 (b) If the credit card issuer discloses marketing information concerning a  
32 cardholder to any person, the credit card issuer shall provide a written notice to the  
33 cardholder that clearly and conspicuously describes the cardholder’s right to  
34 prohibit the disclosure of marketing information concerning the cardholder which  
35 discloses the cardholder’s identity. The notice shall be in 10-point type and shall  
36 advise the cardholder of his or her ability to respond either by completing a  
37 preprinted form or a toll-free telephone number that the cardholder may call to  
38 exercise this right.

39 (c) The requirements of subdivision (b) shall be satisfied by furnishing the notice  
40 to the cardholder:

1     ~~(1) At least 60 days prior to the initial disclosure of marketing information~~  
2 ~~concerning the cardholder by the credit card issuer.~~

3     ~~(2) For all new credit cards issued on or after April 1, 2002, on the form~~  
4 ~~containing the new credit card when the credit card is delivered to the cardholder.~~

5     ~~(3) At least once per calendar year, to every cardholder entitled to receive an~~  
6 ~~annual statement of billings rights pursuant to 12 C.F.R. 226.9 (Regulation Z). The~~  
7 ~~notice required by this paragraph may be included on or with any periodic~~  
8 ~~statement or with the delivery of the renewal card.~~

9     ~~(d)(1) The cardholder's election to prohibit disclosure of marketing information~~  
10 ~~shall be effective only with respect to marketing information that is disclosed to~~  
11 ~~any party beginning 30 days after the credit card issuer has received, at the~~  
12 ~~designated address on the form containing the new credit card or on the preprinted~~  
13 ~~form, or by telephone, the cardholder's election to prohibit disclosure. This does~~  
14 ~~not apply to the disclosure of marketing information prior to the cardholder's~~  
15 ~~notification to the credit card issuer of the cardholder's election.~~

16     ~~(2) An election to prohibit disclosure of marketing information shall terminate~~  
17 ~~upon receipt by the credit card issuer of notice from the cardholder that the~~  
18 ~~cardholder's election to prohibit disclosure is no longer effective.~~

19     ~~(e) The requirements of this section do not apply to any of the following~~  
20 ~~communications of marketing information by a credit card issuer:~~

21     ~~(1) Communications to any party to, or merchant specified in, the credit card~~  
22 ~~agreement, or to any person whose name appears on the credit card or on whose~~  
23 ~~behalf the credit card is issued.~~

24     ~~(2) Communications to consumer credit reporting agencies, as defined in~~  
25 ~~subdivision (d) of Section 1785.3.~~

26     ~~(3) To the extent that the Fair Credit Reporting Act preempts the requirements of~~  
27 ~~this section as to communication by a credit card issuer to a corporate subsidiary~~  
28 ~~or affiliate, the credit card issuer may communicate information about a cardholder~~  
29 ~~to a corporate subsidiary or affiliate to the extent and in the manner permitted~~  
30 ~~under that act.~~

31     ~~(4) Communications to a third party when the third party is responsible for~~  
32 ~~conveying information from the card issuer to any of its cardholders.~~

33     ~~(f) If the laws of the United States require disclosure to cardholders regarding~~  
34 ~~the use of personal information, compliance with the federal requirements shall be~~  
35 ~~deemed to be compliance with this section.~~

36     ~~(g) This section shall become operative on April 1, 2002.~~

37     **Comment.** Former Section 1748.12 is superseded by the California Financial Information  
38 Privacy Act. See, e.g., Fin. Code §§ 4052(c) ("financial institution" defined), 4050(a) ("nonpublic  
39 personal information" defined), 4053 (consent to disclosure), 4052.5 (limitation on disclosure to  
40 nonaffiliated third party).

1 **Code Civ. Proc. § 1985.4 (amended). Subpoena for production of personal records**

2 1985.4. The procedures set forth in Section 1985.3 are applicable to a subpoena  
3 duces tecum for records containing :

4 (a) Containing “personal information,” as defined in Section 1798.3 of the Civil  
5 Code which are otherwise exempt from public disclosure under Section 6254 of  
6 the Government Code which are maintained by a state or local agency as defined  
7 in Section 6252 of the Government Code. For the purposes of ~~this section~~  
8 application of Section 1985.3 to this subdivision, “witness” means a state or local  
9 agency as defined in Section 6252 of the Government Code and “consumer”  
10 means any employee of any state or local agency as defined in Section 6252 of the  
11 Government Code, or any other natural person. Nothing in this ~~section~~ subdivision  
12 shall pertain to personnel records as defined in Section 832.8 of the Penal Code.

13 (b) Containing nonpublic personal information otherwise protected from  
14 disclosure under the California Financial Information Privacy Act, Division 1.2  
15 (commencing with Section 4050) of the Financial Code. A consumer’s exercise or  
16 nonexercise of rights under the California Financial Information Privacy Act does  
17 not affect the grounds for a motion to quash, modify, or condition a subpoena  
18 duces tecum, or for a written objection to production of personal records, under  
19 Section 1985.3 as an undue invasion of the right to privacy.

20 **Comment.** Section 1985.4 is amended to make clear that the procedures of Section 1985.3 are  
21 applicable to a subpoena duces tecum for financial information that would otherwise be protected  
22 from disclosure under the California Financial Information Privacy Act, Division 1.2  
23 (commencing with Section 4050) of the Financial Code. See also Fin. Code § 4056(b)(7)  
24 (consumer may not preclude disclosure of nonpublic personal information pursuant to a subpoena  
25 by federal, state, or local authorities). Moreover, a consumer’s actions under that Act should not  
26 be construed as a waiver of the consumer’s privacy rights granted under California’s discovery  
27 statutes. See, e.g., Section 1987.1 (protective orders, including protection against unreasonable  
28 violation of privacy rights).

29 **Fin. Code § 4058.1 (added). Exemption of financial institutions covered by other privacy**  
30 **laws**

31 4058.1. This division does not apply to any of the following financial  
32 institutions:

33 (a) A provider of health care, health care service plan, or contractor, within the  
34 meaning of the Confidentiality of Medical Information Act, Part 2.6 (commencing  
35 with Section 56) of Division 1 of the Civil Code, with respect to medical  
36 information covered by that act.

37 (b) An agency of the state. As used in this subdivision, “agency of the state”  
38 includes an officer, employee, or other agent of the state acting in that capacity.

39 **Comment.** The financial institutions identified in Section 4058.1 are exempted from coverage  
40 of this division due to the more specific privacy provisions applicable to them under other  
41 statutes. Cf. Section 4052(c) (“financial institution” defined).

42 Even though the definition of “financial institution” under Section 4052(c) is potentially broad  
43 enough to include a state agency substantially involved in financial activities, subdivision (b)  
44 makes clear that such an agency is exempted from coverage of this division. Specific limitations  
45 on disclosure of information by a state agency may be found in other statutes, including the

1 Public Records Act (Gov't Code § 6250 et seq.), the Information Practices Act of 1977 (Civ.  
2 Code § 1798 et seq.), and statutes governing electronically collected personal information (Gov't  
3 Code § 11015.5).

4 **Fin Code § 4058.2 (added). Effect on other statutes**

5 4058.2. This division supplements and does not limit the application of any of  
6 the following provisions:

7 (a) A statute protecting the confidentiality of records or other information  
8 concerning a client of the practitioner of a licensed or otherwise regulated  
9 profession or vocation.

10 (b) A statute imposing a criminal penalty for disclosure of records or other  
11 information concerning a consumer without the consent of the consumer.

12 (c) The Consumer Credit Reporting Agencies Act, Title 1.6 (commencing with  
13 Section 1785.1) of Part 4 of Division 3 of the Civil Code.

14 (d) The Investigative Consumer Reporting Agencies Act, Title 1.6A  
15 (commencing with Section 1786) of Part 4 of Division 3 of the Civil Code.

16 (e) The Rosenthal Fair Debt Collection Practices Act, Title 1.6C (commencing  
17 with Section 1788) of Part 4 of Division 3 of the Civil Code.

18 (f) Title 1.81.1 (commencing with Section 1798.85) of Part 4 of Division 3 of  
19 the Civil Code, relating to confidentiality of social security numbers.

20 (g) Title 1.82 (commencing with Section 1799) of Part 4 of Division 3 of the  
21 Civil Code, relating to confidentiality of business records.

22 (h) The California Right to Financial Privacy Act, Chapter 20 (commencing with  
23 Section 7460) of Division 7 of Title 1 of the Government Code.

24 **Comment.** Section 4058.2 lists major privacy laws whose operation is not affected by this  
25 division. The omission of a law from this section should not be read to imply that this division is  
26 intended to supersede that law. The listing in this section is necessarily incomplete, and is  
27 intended to provide guidance to the extent practicable. Whether a privacy law not listed in this  
28 section is superseded by this division is determined by standard principles of statutory  
29 construction. See also Section 4058.3 (conflicting statutes).

30 For example, a financial institution may include in a recorded abstract of judgment pursuant to  
31 Code of Civil Procedure Section 674 nonpublic personal information that would otherwise be  
32 protected from disclosure by this division. See Section 4056(b)(1) (financial institution may  
33 release financial information necessary to effect, administer, or enforce transaction, service, or  
34 account).

35 Likewise, a financial institution must comply with provisions of identity theft statutes relating  
36 to disclosure of information to victims and to law enforcement authorities to the extent not  
37 preempted by federal law. See, e.g., Pen. Code § 530.8; Fin. Code § 4002 (identity theft). See also  
38 Section 4056 (transactional exemptions).

39 A guardian or conservator may include in court filings required financial information relating to  
40 a ward or conservatee. See Section 4056(b)(7) (financial institution may release financial  
41 information necessary to comply with state law). In that case, other privacy protections may  
42 apply. See, e.g., Prob. Code § 2620(d) (confidentiality of financial information in court filing).

43 Subdivision (a) makes clear that individual confidentiality statutes applicable to professionals  
44 neither supersede nor are superseded by this division. However, this division does exempt from  
45 its application a professional who is prohibited by rules of professional ethics and applicable law  
46 from voluntarily disclosing confidential client information without the consent of the client). See  
47 Section 4052(c) ("financial institution" defined).

1 Subdivision (b) makes clear that this division does not supersede a statute making it a crime to  
2 disclose nonpublic personal information. See, e.g., Bus. & Prof. Code § 17530.5, Rev. & Tax.  
3 Code § 7056.6 (disclosure of tax return information); *cf.* Rev. & Tax. Code § 7056.5 (Taxpayer  
4 Browsing Protection Act).

5 **Fin. Code § 4058.3 (added). Conflicting statutes**

6 4058.3. (a) If this division conflicts with another statute that limits or prohibits  
7 disclosure by a financial institution of nonpublic personal information of a  
8 consumer, public policy generally favors application of the statute that provides  
9 greater protection from disclosure of the consumer's nonpublic personal  
10 information.

11 (b) This section applies only to a statute enacted before enactment of this  
12 division.

13 **Comment.** Subdivision (a) of Section 4058.3 expresses the general legislative intent to favor  
14 privacy of consumer nonpublic personal information in the event of conflicting statutes relating to  
15 disclosure of that information by a financial institution. Section 4058.3 does not apply to the  
16 extent a statute specifically addresses the conflict. See, e.g., Fin. Code § 4058.2 (effect on other  
17 statutes), Code Civ. Proc. § 1985.4 (subpoena for production of personal records), Rev. & Tax.  
18 Code § 19271.6 (financial institution match system); see also Section 1056(b)(5), (7) (release of  
19 nonpublic personal information to extent necessary to comply with requirements of other  
20 statutes).

21 Subdivision (b) limits application of this section to preexisting statutes. A statute enacted after  
22 enactment of this division is presumed to have been enacted with knowledge of the requirements  
23 of this division.

24 The policy stated in this section is not absolute, but expresses a general constructional  
25 preference. Other public policies may prevail with respect to a particular body of law. For  
26 example, the less protective statute may be part of a comprehensive scheme that provides  
27 consistent rules throughout an industry, and injection of the stronger financial privacy  
28 requirements of this division could be unduly disruptive.

29  **Note.** The Commission particularly solicits comment on the proposed general statutory  
30 presumption in favor of greater privacy protection.

31 **Rev. & Tax. Code § 19271.6 (amended). Financial institution match system**

32 19271.6. ...

33 (b) The Financial Institution Match System shall not be subject to any limitation  
34 set forth in the following statutes:

35 (1) The California Right to Financial Privacy Act, Chapter 20 (commencing with  
36 Section 7460 of Division 7 of Title 1 of the Government Code. However, any use

37 (2) The California Financial Privacy Act, Division 1.2 (commencing with  
38 Section 4050) of the Financial Code.

39 Use of the information provided pursuant to this section for any purpose other  
40 than the enforcement and collection of a child support delinquency, as set forth in  
41 Section 19271, shall be a violation of Section 19542.

42 ....

43 **Comment.** Section 19271.6(b) is amended to make clear that its operation is not affected by  
44 enactment of the California Financial Information Privacy Act. See also Fin. Code § 4056(b)(7)  
45 (financial institution may release nonpublic personal information to comply with state law).

1 **Uncodified (added). Continuing study and recommendations**

2 (a) The California Law Revision Commission shall study the law governing  
3 sharing and disclosure of a consumer's nonpublic personal information by a  
4 financial institution and shall from time to time make recommendations to the  
5 Governor and Legislature for any revisions of California law necessary for any of  
6 the following purposes:

7 (1) The proper implementation and operation of the California Financial  
8 Information Privacy Act, Division 1.2 (commencing with Section 4050) of the  
9 Financial Code.

10 (2) To adjust California statutes to the extent necessary to recognize any federal  
11 preemption, and any further revisions necessary to balance the rights and interests  
12 of interested persons adversely affected by federal preemption.

13 (3) To coordinate California statutes with each other.

14 (b) This section applies only to the extent and so long as the California Law  
15 Revision Commission is provided funding and staffing adequate to accomplish the  
16 purposes of this section.

17 (c) The appropriation for the California Law Revision Commission in the 2005-  
18 2006 Budget Act is augmented in the amount of \$80,000 for the purpose of  
19 implementing this section, and the number of positions authorized for the  
20 California Law Revision Commission in the 2005-2006 Budget Act is increased  
21 by one for the purpose of implementation of this section. It is the intent of the  
22 Legislature that this augmentation and increase be continuing.

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